# Chapter

### MinebeaMitsumi At a Glance

#### What is MinebeaMitsumi?

### The world's only "INTEGRATION" manufacturer of precision components with the core of Eight Spears

MinebeaMitsumi is an INTEGRATION manufacturer of precision components which produces various machines and electronic components, including motors, sensors, and semiconductors, mainly by using its core technologies that represent ultra-precision machining techniques. Specifically, it produces 1-cell lithium-ion battery protection ICs as well as miniature and small-sized ball bearings to make machines rotate smoothly, for which it has the largest market share in the world (according to the Company's research). Our ultra-precision machining technologies are used for products and machines in a wide range of fields, including home electrical appliances such as air-conditioners, vacuum cleaners, hair-dryers, and game consoles; information equipment such as smartphones and PCs; car, aviation and space products; and medical devices, to support every person's life in an invisible way.

We have positioned products that can display the strengths of the Company, such as ultra-precision machining technologies and mass production technologies, and cannot be easily lost as the "Eight Spears" of our core businesses.

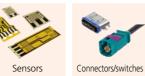
















#### **INTEGRATION**

INTEGRATION means "combining" rather than "simple gathering" of the Company's proprietary technologies to evolve the "Eight Spears" of our core businesses and to create new products in various fields through the INTEGRATION of our advanced technology

#### MinebeaMitsumi's core technologies

Ten core technologies, including ultra-precision machining technologies, create value beyond conventional wisdom

We create cutting-edge solutions by integrating production technology centered on ultra-precision machining technology, and a variety of underlying technologies such as sensors and optics.

#### **Ultra-precision machining technology**

Advanced machined components need cutting, grinding, and polishing with high precision in sub-microns. Our ultra-precision machining technologies accumulated over many years realize micromachining for various types of components. Those techniques are utilized for a variety of MinebeaMitsumi products, including motors and lighting devices, not only machined components.

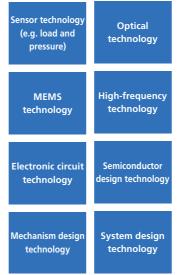
#### Mass production technology

We will realize stable supply of precision components of high precision and quality by balancing ultra-precision machining technology and mass production technology. We have introduced largescale automatic assembly lines for products capable of being mass-produced. At our mother factories mainly in Karuizawa, Hamamatsu, Fujisawa, and Yonago, we develop and produce automatic assembly lines for major products, which are introduced in Group factories as lines of high precision and efficiency that can be produced only by MinebeaMitsumi.

#### Vertically-integrated manufacturing system

We have established a "vertically-integrated manufacturing system" in which processes from development to assembly are integrated, and organically connected our mother factories with massproduction bases throughout the world to prepare a system of supplying products in global markets.

#### **Underlying technologies**



#### MinebeaMitsumi's growth axes

Third growth axis derived from developing products that contribute to resolving social issues, which is in addition to organic growth and M&As

In addition to organic growth and M&As in the markets we serve today, which have been our growth drivers thus far, "developing products and supplying components for resolving social issues" will be our axis to continue to accelerate corporate growth.

#### **Organic growth**

• Market disposable income per capita will • The sale of high-end functional products = The necessity of parts for high-end functional products

• Integration of synergistic companies, wit

products that make up its core business

- M&A
- **Developing products and** supplying components for resolving social issues
  - Synergistic and close alliances with the **Eight Spears**

Strategies by Business Pages 37 to 44 (2)

#### **Growth by** New trend 3 esolvina socia Development of products for resolving social issues listed below issues

#### Energy **Environment** Bearings with 3 times the Smart city solutions precision of today's products to To centralized control of street create extreme reduction of light luminance, etc., through electric power consumption! wireless communication

Declining birthrate and aging population Disaster countermeasures Bed Sensor System™ Integrated

## To allow visualization of meteorological dat

# Autonomous driving

Growing with

development

of the global

Actuators for laser scanners Innovate the LiDAR image quality and function

### Traditional trends 1 2

Organic growth + M&A

Convenience and comfort

safety, comfort, and energy saving of automobiles to the functionality and slimness of smartphones

High functioning

Automotive precision components Contribute to Precision components for mobile devices Contribute

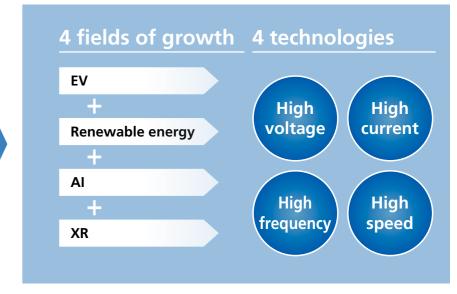
### Value created by MinebeaMitsumi products

Meet "high voltage, high current, high frequency, and high speed" needed in the world

Having identified the realms of "EVs, renewable energy, AI, and extended reality (XR)" as prominent domains of growth in the global market, we believe that technologies essential in these growth domains consist of the key elements: "high voltage, high current, high frequency, and high speed," which we refer to as the "four highs." Meanwhile, we take pride in the "Eight Spears" of our core businesses, which entail products essential to such technologies.

#### Social issues to be addressed

- Declining birthrate and aging population
- Population issues
- Healthcare issues
- · Promotion of telemedicine
- Electric Vehicles ("EV")
- Autonomous driving
- Energy issues
- Global warming
- etc.



17 MinebeaMitsumi Group Integrated Report 2023 MinebeaMitsumi Group Integrated Report 2023 18