



# MinebeaMitsumi Inc.

**Third Quarter of Fiscal Year Ending March 31, 2018**

**Supplementary Financial Data**

**(February 7, 2018)**

Any statements in this material which are not an historical fact are future projections made based on certain assumptions and our management's judgment drawn from currently available information.

Please note that actual performance may vary significantly from any particular projection, due to various factors.

Factors affecting our actual performance include: (i) changes in economic conditions surrounding us or demand trends; (ii) fluctuation of foreign exchange rates or interest rates; and (iii) our ability to continue R&D, manufacturing and marketing in a timely manner in the electronics business sector, where technological innovations are rapid and new products are launched continuously. However, this is not a complete list of the factors affecting actual performance.

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**Consolidated Balance Sheets**

**Assets**

(Millions of yen)	Year ended Mar. '17				Year ending Mar. '18			Change 3Q - 2Q	Remarks
	1Q (Jun. '16)	2Q (Sep. '16)	3Q (Dec. '16)	4Q *1 (Mar. '17)	1Q (Jun. '17)	2Q (Sep. '17)	3Q (Dec. '17)		
Current assets	256,642	308,820	314,979	405,574	439,393	488,680	<b>473,907</b>	<b>(14,773)</b>	Decrease in LED backlights and increase by the consolidation with C&A and Mach Aero
Cash and deposits	43,788	47,102	54,969	93,125	110,103	96,065	<b>100,776</b>	<b>4,711</b>	
Notes and accounts receivable	90,402	132,530	131,472	171,190	169,951	208,183	<b>195,174</b>	<b>(13,009)</b>	
Inventories	86,995	96,445	96,703	120,438	133,993	163,211	<b>152,447</b>	<b>(10,764)</b>	
Others	35,453	32,739	31,831	20,815	25,342	21,216	<b>25,505</b>	<b>4,289</b>	
Fixed assets	194,746	191,142	209,251	237,426	242,237	254,170	<b>266,854</b>	<b>12,684</b>	
Tangible fixed assets	164,065	161,067	177,346	199,584	204,258	214,468	<b>223,819</b>	<b>9,351</b>	
Intangible assets	12,304	12,501	12,930	13,403	13,475	15,275	<b>18,413</b>	<b>3,138</b>	
Investment and other assets	18,377	17,573	18,975	24,438	24,504	24,425	<b>24,621</b>	<b>196</b>	
Deferred asset	6	2	0	311	303	295	<b>287</b>	<b>(8)</b>	
<b>Total assets</b>	<b>451,395</b>	<b>499,966</b>	<b>524,231</b>	<b>643,312</b>	<b>681,935</b>	<b>743,146</b>	<b>741,050</b>	<b>(2,096)</b>	

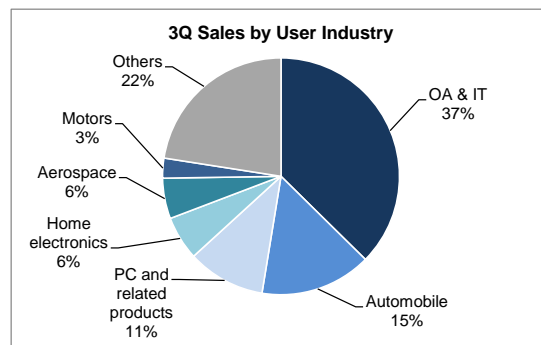
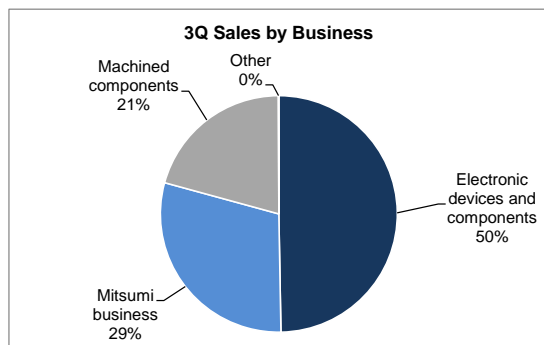
\*1 MITSUMI ELECTRIC CO., LTD. has been included in the scope of consolidation since January 27, 2017.

**Liabilities and Net Assets**

(Millions of yen)	Year ended Mar. '17				Year ending Mar. '18			Change 3Q - 2Q	Remarks						
	1Q (Jun. '16)	2Q (Sep. '16)	3Q (Dec. '16)	4Q *1 (Mar. '17)	1Q (Jun. '17)	2Q (Sep. '17)	3Q (Dec. '17)								
Current liabilities	182,121	226,344	177,908	200,128	226,411	268,333	<b>248,361</b>	<b>(19,972)</b>	<table border="1"> <tr> <td>Short-term debt</td> <td>56,376</td> </tr> <tr> <td>Current portion of long-term debt</td> <td>19,305</td> </tr> </table>	Short-term debt	56,376	Current portion of long-term debt	19,305		
Short-term debt	56,376														
Current portion of long-term debt	19,305														
Notes and accounts payable	36,902	78,881	74,035	86,570	103,351	135,165	<b>110,876</b>	<b>(24,289)</b>							
Short-term interest-bearing debts	109,302	112,253	67,692	67,576	69,233	73,791	<b>75,681</b> <sup>*2</sup>	<b>1,890</b>							
Others	35,914	35,206	36,176	45,978	53,824	59,371	<b>61,798</b>	<b>2,427</b>							
Long-term liabilities	54,095	53,194	88,494	116,965	114,071	111,355	<b>110,745</b>	<b>(610)</b>	<table border="1"> <tr> <td>Bond</td> <td>15,000</td> </tr> <tr> <td>Convertible bond-type bonds with subscription rights to shares</td> <td>20,429</td> </tr> <tr> <td>Long-term debt</td> <td>53,472</td> </tr> </table>	Bond	15,000	Convertible bond-type bonds with subscription rights to shares	20,429	Long-term debt	53,472
Bond	15,000														
Convertible bond-type bonds with subscription rights to shares	20,429														
Long-term debt	53,472														
Long-term interest-bearing debts	39,167	38,482	72,768	96,434	93,350	89,625	<b>88,901</b> <sup>*3</sup>	<b>(724)</b>							
Others	14,924	14,710	15,723	20,527	20,718	21,725	<b>21,840</b>	<b>115</b>							
<b>Total liabilities</b>	<b>236,216</b>	<b>279,539</b>	<b>266,402</b>	<b>317,093</b>	<b>340,483</b>	<b>379,688</b>	<b>359,106</b>	<b>(20,582)</b>							
<b>Total net assets</b>	<b>215,178</b>	<b>220,426</b>	<b>257,828</b>	<b>326,218</b>	<b>341,452</b>	<b>363,457</b>	<b>381,943</b>	<b>18,486</b>							
<b>Total liabilities and net assets</b>	<b>451,395</b>	<b>499,966</b>	<b>524,231</b>	<b>643,312</b>	<b>681,935</b>	<b>743,146</b>	<b>741,050</b>	<b>(2,096)</b>							
Interest-bearing debts	140,769	143,035 <sup>*4</sup>	132,760 <sup>*4</sup>	164,010	162,583	163,416	<b>164,582</b>	<b>1,166</b>	<table border="1"> <tr> <td>Effect of FX fluctuations</td> <td>130</td> </tr> <tr> <td>Difference of principal</td> <td>1,036</td> </tr> </table>	Effect of FX fluctuations	130	Difference of principal	1,036		
Effect of FX fluctuations	130														
Difference of principal	1,036														
Net interest-bearing debts	96,981	95,933 <sup>*4</sup>	77,791 <sup>*4</sup>	70,885	52,480	67,351	<b>63,806</b>	<b>(3,545)</b>	<table border="1"> <tr> <td>Effect of FX fluctuations</td> <td>(1,508)</td> </tr> <tr> <td>Difference of principal</td> <td>(2,037)</td> </tr> </table>	Effect of FX fluctuations	(1,508)	Difference of principal	(2,037)		
Effect of FX fluctuations	(1,508)														
Difference of principal	(2,037)														

\*1 MITSUMI ELECTRIC CO., LTD. has been included in the scope of consolidation since January 27, 2017.

\*4 Excluding 7.7 billion yen convertible bonds which were repurchased in June, 2016 and were redeemed within this fiscal year.



**Consolidated Statements of Income**

(Millions of yen)	Year ended Mar. '17					Year ending Mar. '18			Change 3Q - 3Q	Remarks
	1Q (Apr. '16 - Jun. '16)	2Q (Jul. '16 - Sep. '16)	3Q (Oct. '16 - Dec. '16)	4Q *1 (Jan. '17 - Mar. '17)	Full Year*1 (Apr. '16 - Mar. '17)	1Q (Apr. '17 - Jun. '17)	2Q (Jul. '17 - Sep. '17)	3Q (Oct. '17 - Dec. '17)		
<b>Net sales</b>	120,288	154,844	167,375	196,418	638,926	193,204	235,823	<b>225,900</b>	<b>58,525</b>	Increase due to Mitsumi consolidation
Cost of sales	95,922	124,494	133,827	158,833	513,077	152,323	185,601	<b>179,087</b>	<b>45,260</b>	
Gross profit	24,366	30,350	33,548	37,585	125,849	40,881	50,221	<b>46,813</b>	<b>13,255</b>	Increase due to Mitsumi consolidation
Gross profit margin	20.3%	19.6%	20.0%	19.1%	19.7%	21.2%	21.3%	<b>20.7%</b>	<b>0.7%</b>	
SG&A expenses	17,394	18,726	17,427	23,284	76,833	23,818	25,332	<b>24,375</b>	<b>6,948</b>	Increase due to Mitsumi consolidation
SG&A % sales ratio	14.5%	12.1%	10.4%	11.9%	12.0%	12.3%	10.7%	<b>10.8%</b>	<b>0.4%</b>	
<b>Operating income</b>	6,971	11,623	16,120	14,300	49,015	17,062	24,889	<b>22,437</b>	<b>6,317</b>	
Operating income margin	5.8%	7.5%	9.6%	7.3%	7.7%	8.8%	10.6%	<b>9.9%</b>	<b>0.3%</b>	
Other income (expenses)	284	36	(264)	(679)	(622)	310	(99)	<b>(85)</b>	<b>179</b>	
Net interest income (expenses)	(38)	(106)	(39)	(32)	(214)	190	67	<b>99</b>	<b>138</b>	
Others	321	142	(225)	(647)	(409)	120	(167)	<b>(184)</b>	<b>41</b>	
<b>Ordinary income</b>	7,255	11,659	15,857	13,621	48,393	17,372	24,789	<b>22,353</b>	<b>6,496</b>	
Net extraordinary income (loss)	(111)	(330)	(1,121)	1,641	80	6	(69)	<b>(20)</b>	<b>1,101</b>	Refer to breakdown below
Income before income taxes	7,144	11,329	14,735	15,262	48,473	17,378	24,719	<b>22,333</b>	<b>7,598</b>	
Total income taxes	3,789	1,902	2,471	(1,191)	6,972	3,197	4,534	<b>4,961</b>	<b>2,490</b>	
Current income taxes (including enterprise tax)	1,629	3,276	1,702	1,812	8,421	2,958	4,719	<b>3,873</b>	<b>2,171</b>	
Income taxes for prior periods	2,043	(740)	10	37	1,350	-	-	<b>-</b>	<b>(10)</b>	
Deferred income taxes	117	(632)	758	(3,041)	(2,798)	239	(185)	<b>1,087</b>	<b>329</b>	
Net income (loss) attributable to non-controlling interests	178	(141)	96	220	354	(0)	90	<b>94</b>	<b>(2)</b>	
<b>Income attributable to owners of the parent</b>	3,176	9,568	12,167	16,233	41,146	14,181	20,095	<b>17,278</b>	<b>5,111</b>	

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**Breakdown for Extraordinary Income and Loss**

(Millions of yen)	Year ending Mar. '18			Remarks
	1Q (Apr. '17 - Jun. '17)	2Q (Jul. '17 - Sep. '17)	3Q (Oct. '17 - Dec. '17)	
<b>Extraordinary gain</b>	39	54	<b>87</b>	
Gain on sales of fixed assets	39	54	<b>32</b>	
Gain on extinguishment of tie-in shares	-	-	<b>54</b>	
<b>Extraordinary loss</b>	33	123	<b>107</b>	
Loss on sales of fixed assets	1	2	<b>7</b>	
Loss on disposal of fixed assets	25	108	<b>30</b>	
Impairment loss	0	0	<b>62</b>	
Provision for environmental remediation expenses	6	13	<b>6</b>	
Net extraordinary income (loss)	6	(69)	<b>(20)</b>	

**Consolidated Statements of Cash Flows**

(Millions of yen)	Year ended Mar. '17					Year ending Mar. '18			Change 3Q - 3Q
	1Q (Apr. '16 - Jun. '16)	2Q (Jul. '16 - Sep. '16)	3Q (Oct. '16 - Dec. '16)	4Q *1 (Jan. '17 - Mar. '17)	Full Year *1 (Apr. '16 - Mar. '17)	1Q (Apr. '17 - Jun. '17)	2Q (Jul. '17 - Sep. '17)	3Q (Oct. '17 - Dec. '17)	
Cash flows from operating activities	17,899	7,268	28,256	29,701	83,125	28,930	6,320	25,354	(2,902)
Income (loss) before income taxes	7,144	11,329	14,735	15,262	48,473	17,378	24,719	22,333	7,598
Depreciation and amortization	7,374	6,869	6,628	7,292	28,164	7,218	7,652	8,238	1,610
Amortization of consolidation adjustments	248	254	245	350	1,099	254	262	392	147
(Gain) loss on sales and disposal of fixed assets	77	67	(18)	1,755	1,882	(12)	57	5	23
(Increase) decrease in notes and accounts receivable	(4,679)	(43,365)	12,943	19,922	(15,179)	2,104	(34,933)	15,640	2,697
Decrease (increase) in inventories	8,415	(10,637)	8,936	19,132	25,847	(12,188)	(24,703)	13,579	4,643
Increase (decrease) in notes and accounts payable	3,780	43,089	(11,935)	(28,456)	6,478	16,231	30,128	(25,407)	(13,472)
Income tax paid / refund (paid)	(2,152)	(4,883)	(2,986)	(1,762)	(11,784)	(1,354)	(4,243)	(3,777)	(791)
Others	(2,308)	4,540	(295)	(3,798)	(1,859)	(699)	7,379	(5,651)	(5,356)
Cash flows from investing activities	(19,977)	(5,317)	(14,311)	(7,174)	(46,800)	(8,991)	(14,786)	(18,397)	(4,086)
Purchase of tangible fixed assets	(5,504)	(5,327)	(9,401)	(8,983)	(29,216)	(8,664)	(10,075)	(14,246)	(4,845)
Proceeds from sales of tangible fixed assets	344	667	301	1,107	2,420	333	387	118	(183)
Purchase of intangible assets	(412)	(595)	(465)	(590)	(2,063)	(219)	(167)	(172)	293
Purchase of investments in subsidiaries resulting in change in scope of consolidation	-	(1,032)	-	-	(1,032)	-	(4,392)	(3,325)	(3,325)
Purchase of securities	(13,896)	-	-	-	(13,896)	-	-	-	-
Others	(529)	971	(4,747)	1,291	(3,012)	(442)	(539)	(773)	3,974
Cash flows from financing activities	9,250	3,158	(13,984)	(15,764)	(17,339)	(4,423)	(7,402)	(4,735)	9,249
Increase (decrease) in loans and debts	12,908	2,891	(11,625)	(13,438)	(9,266)	(1,620)	574	334	11,959
Purchase of treasury stock	(0)	(0)	(0)	(13)	(14)	(8)	(8,355)	(9)	(9)
Proceeds from disposal of treasury stock	128	323	292	193	937	197	425	428	136
Cash dividends paid	(3,743)	-	(2,624)	-	(6,368)	(2,963)	(0)	(5,447)	(2,823)
Purchase of investments in subsidiaries resulting in change in scope of consolidation	-	-	-	(2,486)	(2,486)	-	-	-	-
Others	(40)	(55)	(25)	(18)	(140)	(28)	(46)	(39)	(14)
Effect of exchange rate changes on cash and cash equivalents	(2,280)	(892)	1,795	(387)	(1,765)	597	1,046	1,187	(608)
Net increase (decrease) in cash and cash equivalents	4,871	4,215	1,756	6,374	17,218	16,112	(14,822)	3,409	1,653
Cash and cash equivalents at beginning of period	29,141	34,013	38,229	39,985	29,141	78,832	95,131	80,309	42,080
Increase in cash and cash equivalents from newly consolidated subsidiary	-	-	-	32,472	32,472	186	-	-	-
Increase in cash and cash equivalents resulting from merger with unconsolidated subsidiaries	-	-	-	-	-	-	-	92	92
Cash and cash equivalents at end of period	34,013	38,229	39,985	78,832	78,832	95,131	80,309	83,810	43,825

\*1 MITSUMI ELECTRIC CO., LTD. has been included in the scope of consolidation since January 27, 2017.

Consolidated Sales and Income and Performance by Business Segment  
Quarterly

(Millions of yen)	FY ended Mar. '14				FY ended Mar. '15 '1				FY ended Mar. '16				FY ended Mar. '17				FY ending Mar. '18		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q '2	1Q	2Q	3Q
Machined components	34,092	34,597	34,795	36,547	36,602	37,085	40,185	41,911	40,974	42,272	40,766	39,797	39,207	37,259	38,523	41,319	40,626	41,747	<b>46,727</b>
Electronic devices and components	50,982	60,646	62,073	56,812	62,892	79,899	105,173	96,759	86,311	125,753	137,750	95,653	80,911	117,442	128,653	114,607	104,362	133,090	<b>112,311</b>
Mitsumi business	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	40,342	48,050	60,784	<b>66,716</b>
Other	242	238	267	248	36	41	44	44	105	137	144	148	169	142	198	147	164	201	<b>144</b>
Adjustment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total sales</b>	<b>85,317</b>	<b>95,482</b>	<b>97,135</b>	<b>93,608</b>	<b>99,531</b>	<b>117,025</b>	<b>145,403</b>	<b>138,715</b>	<b>127,391</b>	<b>168,162</b>	<b>178,661</b>	<b>135,599</b>	<b>120,288</b>	<b>154,844</b>	<b>167,375</b>	<b>196,418</b>	<b>193,204</b>	<b>235,823</b>	<b>225,900</b>
Machined components	6,889	8,537	8,622	9,500	9,554	9,776	10,088	10,303	9,956	10,218	10,605	10,073	10,401	9,123	9,509	10,112	10,398	10,824	<b>11,039</b>
Operating margin	20.2%	24.7%	24.8%	26.0%	26.1%	26.4%	25.1%	24.6%	24.3%	24.2%	26.0%	25.3%	26.5%	24.5%	24.7%	24.5%	25.6%	25.9%	<b>23.6%</b>
Electronic devices and components	(327)	3,420	4,235	2,252	3,238	7,195	11,723	8,590	5,608	6,740	7,618	2,368	432	6,420	9,439	5,605	6,847	11,412	<b>5,473</b>
Operating margin	(0.6%)	5.6%	6.8%	4.0%	5.1%	9.0%	11.1%	8.9%	6.5%	5.4%	5.5%	2.5%	0.5%	5.5%	7.3%	4.9%	6.6%	8.6%	<b>4.9%</b>
Mitsumi business	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2,315	3,800	6,551	<b>9,783</b>
Operating margin	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5.7%	7.9%	0	<b>14.7%</b>
Other	15	386	447	16	66	52	(17)	(129)	(41)	65	(59)	(89)	(16)	(36)	(50)	(17)	(183)	(1)	<b>39</b>
Operating margin	6.2%	162.2%	167.4%	6.5%	183.3%	126.8%	(38.6%)	(293.2%)	(39.0%)	47.4%	(41.0%)	(60.1%)	(9.5%)	(25.4%)	(25.3%)	(11.6%)	(111.6%)	(0.5%)	<b>27.1%</b>
Adjustment	(3,040)	(2,879)	(2,993)	(2,886)	(2,334)	(2,786)	(2,713)	(2,505)	(3,010)	(2,120)	(2,680)	(3,816)	(3,846)	(3,884)	(2,778)	(3,715)	(3,801)	(3,898)	<b>(3,898)</b>
Operating income (loss)	3,538	9,465	10,312	8,883	10,524	14,237	19,080	16,259	12,512	14,905	15,484	8,536	6,971	11,623	16,120	14,300	17,062	24,889	<b>22,437</b>
Operating margin	4.1%	9.9%	10.6%	9.5%	10.6%	12.2%	13.1%	11.7%	9.8%	8.9%	8.7%	6.3%	5.8%	7.5%	9.6%	7.3%	8.8%	10.6%	<b>9.9%</b>
Ordinary income (loss)	3,068	8,682	8,370	7,943	10,473	14,162	18,599	16,905	12,872	10,453	15,120	8,215	7,255	11,659	15,857	13,621	17,372	24,789	<b>22,353</b>
Income attributable to owners of the parent	2,852	5,920	7,107	4,998	6,831	10,985	13,163	8,906	10,058	7,700	11,825	6,802	3,176	9,568	12,167	16,233	14,181	20,095	<b>17,278</b>

\*1 Due to some organizational changes, including incorporating its in-house manufacturing division into the Electronic devices and components manufacturing headquarters from FY 3/16, business segment classification is changed, and FY 3/15 numbers are also adjusted for comparison.

\*2 MITSUMI ELECTRIC CO., LTD. has been included in the scope of consolidation since January 27, 2017.

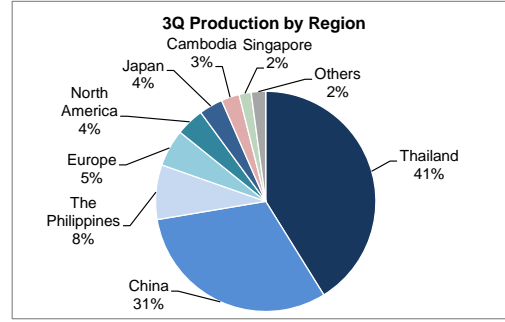
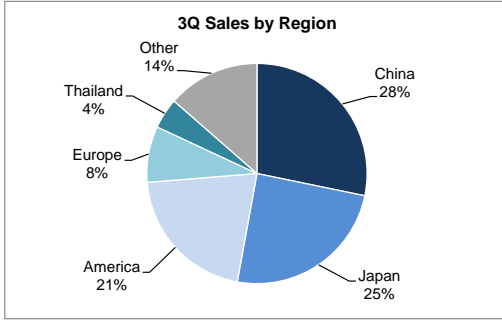
Semiannual

(Millions of yen)	FY ended Mar. '14			FY ended Mar. '15 '1			FY ended Mar. '16			FY ended Mar. '17			FY ending Mar. '18		
	1H	2H	Year	1H	2H	Year	1H	2H	Year	1H	2H '2	Year '2	1H	2H (E) '3	Year (E) '3
Machined components	68,690	71,342	140,032	73,687	82,097	155,785	83,247	80,564	163,811	76,467	79,843	156,310	<b>82,374</b>	<b>91,626</b>	<b>174,000</b>
Electronic devices and components	111,628	118,886	230,514	142,792	201,932	344,724	212,064	233,403	445,467	198,354	243,261	441,615	<b>237,453</b>	<b>210,547</b>	<b>448,000</b>
Mitsumi business	-	-	-	-	-	-	-	-	-	-	40,342	40,342	<b>108,834</b>	<b>118,566</b>	<b>227,400</b>
Other	480	516	996	77	88	166	242	294	536	311	347	658	<b>365</b>	<b>235</b>	<b>600</b>
Adjustment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total sales</b>	<b>180,799</b>	<b>190,744</b>	<b>371,543</b>	<b>216,557</b>	<b>284,119</b>	<b>500,676</b>	<b>295,554</b>	<b>314,260</b>	<b>609,814</b>	<b>275,133</b>	<b>363,793</b>	<b>638,926</b>	<b>429,027</b>	<b>380,973</b>	<b>850,000</b>
Machined components	15,427	18,123	33,550	19,330	20,392	39,722	20,175	20,679	40,854	19,525	19,622	39,147	<b>21,223</b>	<b>22,477</b>	<b>43,700</b>
Operating margin	22.5%	25.4%	24.0%	26.2%	24.8%	25.5%	24.2%	25.7%	24.9%	25.5%	24.6%	25.0%	<b>25.8%</b>	<b>24.5%</b>	<b>25.1%</b>
Electronic devices and components	3,093	6,488	9,581	10,434	20,313	30,747	12,349	9,987	22,336	6,852	15,046	21,898	<b>18,260</b>	<b>11,740</b>	<b>30,000</b>
Operating margin	2.8%	5.5%	4.2%	7.3%	10.1%	8.9%	5.8%	4.3%	5.0%	3.5%	6.2%	5.0%	<b>7.7%</b>	<b>5.6%</b>	<b>6.7%</b>
Mitsumi business	-	-	-	-	-	-	-	-	-	-	2,315	2,315	<b>10,351</b>	<b>12,849</b>	<b>23,200</b>
Operating margin	-	-	-	-	-	-	-	-	-	-	5.7%	5.7%	<b>9.5%</b>	<b>10.8%</b>	<b>10.2%</b>
Other	402	464	866	118	(146)	(28)	24	(148)	(124)	(53)	(67)	(120)	<b>(185)</b>	<b>(215)</b>	<b>(400)</b>
Operating margin	83.8%	89.9%	86.9%	153.2%	(165.9%)	(16.9%)	9.9%	(50.3%)	(23.1%)	(17.0%)	(19.3%)	(18.2%)	<b>(50.7%)</b>	<b>(91.5%)</b>	<b>(66.7%)</b>
Adjustment	(5,919)	(5,880)	(11,799)	(5,121)	(5,218)	(10,340)	(5,130)	(6,497)	(11,627)	(7,730)	(6,493)	(14,223)	<b>(7,699)</b>	<b>(8,801)</b>	<b>(16,500)</b>
Operating income	13,003	19,196	32,199	24,761	35,340	60,101	27,417	24,021	51,438	18,594	30,421	49,015	<b>41,951</b>	<b>38,049</b>	<b>80,000</b>
Operating margin	7.2%	10.1%	8.7%	11.4%	12.4%	12.0%	9.3%	7.6%	8.4%	6.8%	8.4%	7.7%	<b>9.8%</b>	<b>10.0%</b>	<b>9.4%</b>
Ordinary income	11,751	16,314	28,065	24,635	35,505	60,140	23,326	23,335	46,661	18,915	29,478	48,393	<b>42,162</b>	<b>37,338</b>	<b>79,500</b>
Income attributable to owners of the parent	8,772	12,106	20,878	17,817	22,070	39,887	17,758	18,628	36,386	12,745	28,401	41,146	<b>34,276</b>	<b>27,724</b>	<b>62,000</b>

\*1 Due to some organizational changes, including incorporating its in-house manufacturing division into the Electronic devices and components manufacturing headquarters from FY 3/16, business segment classification is changed, and FY 3/15 numbers are also adjusted for comparison.

\*2 MITSUMI ELECTRIC CO., LTD. has been included in the scope of consolidation since January 27, 2017.

\*3 Forecasts for the second half and full year were revised on February 7, 2018.



**Consolidated Sales by Region**

(Millions of yen)	FY ended Mar. '13	FY ended Mar. '14	FY ended Mar. '15	FY ended Mar. '16	FY ended Mar. '17					FY ending Mar. '18		
					1Q	2Q	3Q	4Q <sup>*1</sup>	Full Year <sup>*1</sup>	1Q	2Q	3Q
China	81,999	119,828	164,641	184,073	41,683	55,101	53,543	57,354	207,683	57,561	77,452	63,787
Japan	56,853	69,797	108,039	80,078	17,201	18,095	18,714	38,991	93,003	45,303	52,195	55,642
Thailand	36,413	48,047	70,735	58,240	7,081	6,734	6,865	8,737	29,419	9,157	9,798	10,132
America	28,542	37,013	42,528	157,248	22,405	45,578	59,826	47,348	175,210	40,535	52,295	47,107
Europe	28,688	40,258	47,221	61,626	15,663	14,333	13,857	20,467	64,271	16,624	17,887	18,594
Other	49,912	56,597	67,509	68,547	16,252	15,002	14,566	23,517	69,339	24,024	26,194	30,635
<b>Total</b>	<b>282,409</b>	<b>371,543</b>	<b>500,676</b>	<b>609,814</b>	<b>120,288</b>	<b>154,844</b>	<b>167,375</b>	<b>196,418</b>	<b>638,926</b>	<b>193,204</b>	<b>235,823</b>	<b>225,900</b>

\*1 MITSUMI ELECTRIC CO., LTD. has been included in the scope of consolidation since January 27, 2017.

**Production by Region**

(Millions of yen)	FY ended Mar. '13	FY ended Mar. '14	FY ended Mar. '15	FY ended Mar. '16	FY ended Mar. '17					FY ending Mar. '18		
					1Q	2Q	3Q	4Q <sup>*1</sup>	Full Year <sup>*1</sup>	1Q	2Q	3Q
Japan	22,922	26,741	29,430	29,209	6,815	6,752	6,751	7,376	27,694	7,395	7,716	7,879
Asia (excluding Japan)	226,843	302,371	427,248	521,181	98,120	134,319	146,923	174,940	554,302	169,997	211,181	196,370
Thailand	139,759	193,038	264,502	357,903	65,984	100,613	114,958	96,941	378,496	84,785	113,574	92,964
Cambodia	3,264	16,084	41,288	40,955	5,174	4,813	4,771	6,995	21,753	6,057	4,060	6,017
Singapore	10,660	13,713	15,647	16,949	2,599	3,969	4,192	6,030	16,790	4,181	4,015	4,012
China	69,737	75,722	101,086	99,284	22,105	22,806	21,026	45,011	110,948	57,173	68,272	70,464
The Philippines	-	-	-	-	-	-	-	19,471	20,821	14,419	17,473	18,117
Others <sup>*2</sup>	3,423	3,814	4,725	6,090	2,258	2,118	1,976	492	5,494	3,382	3,787	4,796
North America	23,769	28,521	27,305	28,290	6,763	6,205	5,975	2,514	21,457	7,395	8,554	12,296
Europe	8,875	13,910	16,693	31,134	8,590	7,568	7,726	11,588	35,472	8,417	8,372	9,353
<b>Total</b>	<b>282,409</b>	<b>371,543</b>	<b>500,676</b>	<b>609,814</b>	<b>120,288</b>	<b>154,844</b>	<b>167,375</b>	<b>196,418</b>	<b>638,926</b>	<b>193,204</b>	<b>235,823</b>	<b>225,900</b>

\*1 MITSUMI ELECTRIC CO., LTD. has been included in the scope of consolidation since January 27, 2017.

\*2 Others include the Philippines until the end of the third quarter of FY ended March 31, 2017.

**Exchange Rates**

(Yen)		FY ended Mar. '13	FY ended Mar. '14	FY ended Mar. '15	FY ended Mar. '16	FY ended Mar. '17					FY ending Mar. '18				
						1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	Assumption for 4Q <sup>*</sup>	Assumption for Full Year <sup>*</sup>
US\$	PL	82.33	99.76	109.19	120.78	111.12	103.50	106.13	114.29	108.76	111.48	110.92	112.65	110.00	111.26
	BS	94.05	102.92	120.17	112.68	102.91	101.12	116.49	112.19	112.19	112.00	112.73	113.00	110.00	110.00
Euro	PL	106.48	133.38	139.38	132.75	125.16	115.00	116.04	121.14	119.34	121.53	129.65	132.47	135.00	129.66
	BS	120.73	141.65	130.32	127.70	114.39	113.36	122.70	119.79	119.79	127.97	132.85	134.94	135.00	135.00
Thai Baht	PL	2.67	3.18	3.37	3.46	3.14	2.97	3.02	3.24	3.09	3.24	3.31	3.41	3.50	3.37
	BS	3.20	3.17	3.70	3.19	2.93	2.91	3.24	3.26	3.26	3.29	3.38	3.45	3.50	3.50
RMB	PL	13.08	16.28	17.60	19.03	17.03	15.52	15.62	16.54	16.18	16.18	16.53	16.95	17.25	16.73
	BS	15.14	16.55	19.34	17.40	15.47	15.16	16.74	16.26	16.26	16.48	16.90	17.26	17.25	17.25

\* Assumption for the four quarter and full year were revised on February 7, 2018.

**Capital Expenditure, Depreciation and Amortization, R&D Costs**

(Millions of yen)	FY ended Mar. '13	FY ended Mar. '14	FY ended Mar. '15	FY ended Mar. '16	FY ended Mar. '17					FY ending Mar. '18			Forecasts for FY ending Mar. '18 *2
					1Q	2Q	3Q	4Q *1	Full Year*1	1Q	2Q	3Q	
Capital expenditure	43,687	20,679	37,557	43,878	5,506	6,737	10,064	9,538	31,847	10,651	11,688	14,510	48,000
Depreciation and amortization	20,800	23,740	28,775	34,787	7,374	6,869	6,628	7,292	28,164	7,218	7,652	8,238	31,000
Research and development costs	7,743	8,561	8,972	9,680	2,675	2,618	2,547	4,505	12,347	5,498	5,634	6,329	22,000

\*1 MITSUMI ELECTRIC CO., LTD. has been included in the scope of consolidation since January 27, 2017.

\*2 Forecasts of capital expenditure and research and development expenses for the full year are unchanged from the announcement on November 8, 2017. Forecast of depreciation and amortization was revised on February 7, 2018.

**Long Term Data**

(Millions of yen)	FY ended Mar. '13	FY ended Mar. '14	FY ended Mar. '15	FY ended Mar. '16	FY ended Mar. '17					FY ending Mar. '18		
					1Q	2Q	3Q	4Q *1	Full Year*1	1Q	2Q	3Q
Cash flows from operating activities	22,990	49,173	59,864	43,582	17,899	7,268	28,256	29,701	83,125	28,930	6,320	25,354
Cash flows from investing activities	(37,813)	(24,957)	(35,326)	(44,642)	(19,997)	(5,317)	(14,311)	(7,174)	(46,800)	(8,991)	(14,786)	(18,397)
Cash flows from financing activities	17,409	(25,233)	(19,627)	(4,200)	9,250	3,158	(13,984)	(15,764)	(17,339)	(4,423)	(7,402)	(4,735)
Total Liabilities and net assets	362,805	381,278	490,043	459,427	451,395	499,966	524,231	643,312	643,312	681,935	743,146	741,050
Total net assets	137,858	163,463	233,679	237,973	215,178	220,426	257,828	326,218	326,218	341,452	363,457	381,943
Interest-bearing debts	170,411	148,498	138,461	137,109	140,769	143,035 *2	132,760 *2	164,010	164,010	162,583	163,416	164,582
Net interest-bearing debts	136,229	109,883	93,134	97,515	96,981	95,933 *2	77,791 *2	70,885	70,885	52,480	67,351	63,806
D/E ratio	1.2	0.9	0.6	0.6	0.7	0.6	0.5	0.5	0.5	0.5	0.4	0.4
Net D/E ratio	1.0	0.7	0.4	0.4	0.5	0.4	0.3	0.2	0.2	0.2	0.2	0.2
Interest expense	2,651	2,138	1,504	1,168	212	209	202	255	878	156	169	191
ROE	1.5%	14.4%	20.8%	15.9%	-	-	-	-	14.9%	-	-	-
ROA (based on net income)	0.5%	5.6%	9.2%	7.7%	-	-	-	-	7.5%	-	-	-

\*1 MITSUMI ELECTRIC CO., LTD. has been included in the scope of consolidation since January 27, 2017.

\*2 Excluding 7.7 billion yen convertible bonds which were repurchased in June, 2016 and were redeemed within this fiscal year.

**Per Share Data**

(Yen, Shares)	FY ended Mar. '13	FY ended Mar. '14	FY ended Mar. '15	FY ended Mar. '16	FY ended Mar. '17					FY ending Mar. '18			Forecasts for FY ending Mar. '18 *3
					1Q	2Q	3Q	4Q *2	Full Year*2	1Q	2Q	3Q	
Net income per share (EPS)	4.8	55.9	106.7	97.3	8.5	25.5	32.4	39.7	107.3	33.5	47.7	41.2	147.4
Fully diluted net income per share	4.7	53.1	101.3	92.4	8.1	24.9	31.9	38.2	105.6	32.7	46.6	40.3	-
Interim dividends	3.0	3.0	6.0	10.0	-	7.0	-	-	7.0	-	13.0	-	13.0
Year-end dividends	4.0	5.0	6.0	10.0	-	-	-	7.0	7.0	-	-	-	13.0
BPS	351.7	422.6	604.8	616.4	555.7	571.7	670.2	759.2	759.2	794.7	849.3	892.2	-
Total weighted average number of shares outstanding *1	373,699,462	373,225,855	373,727,342	374,106,139	374,493,349	374,940,946	375,130,052	409,418,384	383,378,305	423,407,308	421,127,004	419,137,229	-
Number of shares outstanding at end of term *1	373,456,068	373,530,149	373,885,780	374,392,602	374,561,527	374,991,807	375,256,620	423,322,011	423,322,011	423,452,175	419,035,621	419,230,424	-

\*1 Number of outstanding shares : Total number of shares issued -Treasury stock

\*2 MITSUMI ELECTRIC CO., LTD. has been included in the scope of consolidation since January 27, 2017.

\*3 Forecasts for full year was revised on February 7, 2018.

**Number of Group Employees (excluding part-time and temporary workers)**

(Persons)	FY ended Mar. '13	FY ended Mar. '14	FY ended Mar. '15	FY ended Mar. '16	FY ended Mar. '17				FY ending Mar. '18		
					1Q	2Q	3Q	4Q *1	1Q	2Q	3Q
Japan	3,425	3,401	3,493	3,600	3,730	3,713	3,700	6,067	6,283	6,258	6,233
Thailand	31,221	31,537	37,058	37,696	36,927	37,132	36,804	35,551	35,435	35,239	35,043
China	8,984	9,125	9,623	9,484	10,147	9,961	9,709	16,827	17,742	17,319	16,593
Cambodia	2,924	4,419	7,286	5,289	4,907	4,693	4,573	4,531	4,613	4,990	4,899
The Philippines	-	-	-	-	-	-	-	9,170	9,205	9,335	9,319
Other Asian Countries *2	3,576	2,990	2,973	2,835	2,775	2,637	2,647	2,537	2,528	2,580	2,723
Europe	1,114	1,254	1,807	1,904	2,062	2,081	2,112	2,147	2,184	2,205	2,289
America	2,083	2,042	1,727	1,672	1,684	1,841	1,848	2,127	2,130	2,689	2,698
Group	53,327	54,768	63,967	62,480	62,232	62,058	61,393	78,957	80,120	80,615	79,797

\*1 MITSUMI ELECTRIC CO., LTD. has been included in the scope of consolidation since January 27, 2017.

\*2 Other Asian countries include the Philippines until the end of the third quarter of FY ended March 31, 2017.