



# MinebeaMitsumi Inc.

**Third Quarter of Fiscal Year ending March 31, 2017**

**Supplementary Financial Data**

**(February 13, 2017)**

\* Because the third quarter results (October - December 2016) was before the business integration of Minebea and MITSUMI on January 27, 2017, this material is regarding Minebea Businesses.

Any statements in this material which are not an historical fact are future projections made based on certain assumptions and our management's judgment drawn from currently available information.

Please note that actual performance may vary significantly from any particular projection, due to various factors.

Factors affecting our actual performance include: (i) changes in economic conditions surrounding us or demand trends; (ii) fluctuation of foreign exchange rates or interest rates; and (iii) our ability to continue R&D, manufacturing and marketing in a timely manner in the electronics business sector, where technological innovations are rapid and new products are launched continuously. However, this is not a complete list of the factors affecting actual performance.

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**Consolidated Balance Sheets**

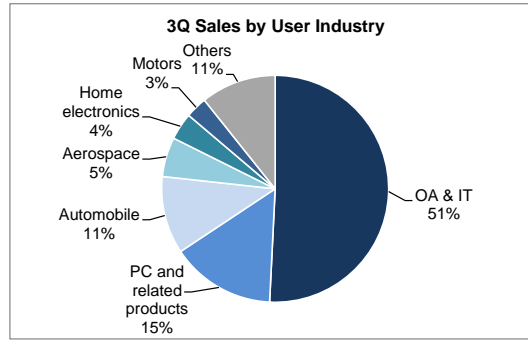
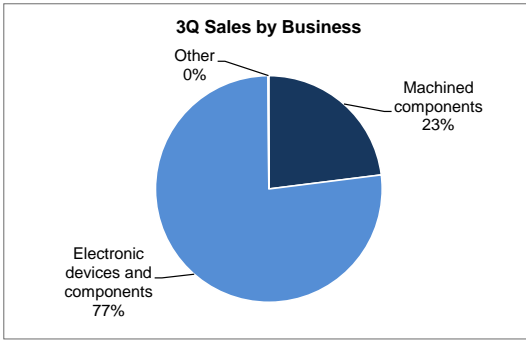
**Assets**

(Millions of yen)	Year ended Mar. '16				Year ending Mar. '17			Change 3Q - 2Q	Remarks
	1Q (Jun. '15)	2Q (Sep. '15)	3Q (Dec. '15)	4Q (Mar. '16)	1Q (Jun. '16)	2Q (Sep. '16)	3Q (Dec. '16)		
Current assets	260,751	318,944	310,206	249,820	256,642	308,820	<b>314,979</b>	<b>6,159</b>	
Cash and deposits	39,084	42,092	41,141	39,594	43,788	47,102	<b>54,969</b>	<b>7,867</b>	Effect of FX fluctuations 2,885
Notes and accounts receivable	107,188	138,727	122,802	92,275	90,402	132,530	<b>131,472</b>	<b>(1,058)</b>	Effect of FX fluctuations 11,886
Inventories	94,496	118,140	126,681	103,009	86,995	96,445	<b>96,703</b>	<b>258</b>	Effect of FX fluctuations 9,195
Others	19,979	19,981	19,578	14,939	35,453	32,739	<b>31,831</b>	<b>(908)</b>	
Fixed assets	229,746	219,581	219,835	209,597	194,746	191,142	<b>209,251</b>	<b>18,109</b>	Effect of FX fluctuations 15,486
Tangible fixed assets	197,302	187,403	186,685	177,993	164,065	161,067	<b>177,346</b>	<b>16,279</b>	
Intangible assets	12,028	13,208	13,357	12,905	12,304	12,501	<b>12,930</b>	<b>429</b>	
Investment and other assets	20,415	18,969	19,793	18,699	18,377	17,573	<b>18,975</b>	<b>1,402</b>	
Deferred asset	20	16	13	9	6	2	<b>0</b>	<b>(2)</b>	
Total assets	490,517	538,542	530,055	459,427	451,395	499,966	<b>524,231</b>	<b>24,265</b>	Effect of FX fluctuations 40,595

**Liabilities and Net Assets**

(Millions of yen)	Year ended Mar. '16				Year ending Mar. '17			Change 3Q - 2Q	Remarks
	1Q (Jun. '15)	2Q (Sep. '15)	3Q (Dec. '15)	4Q (Mar. '16)	1Q (Jun. '16)	2Q (Sep. '16)	3Q (Dec. '16)		
Current liabilities	159,663	216,452	210,690	165,424	182,121	226,344	<b>177,908</b>	<b>(48,436)</b>	Effect of FX fluctuations 7,090
Notes and accounts payable	53,074	93,102	73,064	35,807	36,902	78,881	<b>74,035</b>	<b>(4,846)</b>	
Short-term interest-bearing debts	65,435	77,781	98,647	97,344	109,302	112,253 <sup>*1</sup>	<b>67,692<sup>*1</sup></b>	<b>(44,561)</b>	*1 Short-term debt 46,589 Current portion of long-term debt 13,403 Convertible bond-type bonds with subscription rights to shares 7,700
Others	41,150	45,566	38,976	32,269	35,914	35,206	<b>36,176</b>	<b>970</b>	
Long-term liabilities	87,643	85,325	73,974	56,029	54,095	53,194	<b>88,494</b>	<b>35,300</b>	
Long-term interest-bearing debts	71,055	70,025	58,827	39,765	39,167	38,482 <sup>*2</sup>	<b>72,768<sup>*2</sup></b>	<b>34,286</b>	*2 Long-term debt 72,768
Others	16,586	15,298	15,144	16,262	14,924	14,710	<b>15,723</b>	<b>1,013</b>	
Total liabilities	247,306	301,778	284,665	221,454	236,216	279,539	<b>266,402</b>	<b>(13,137)</b>	
Total net assets	243,210	236,764	245,390	237,973	215,178	220,426	<b>257,828</b>	<b>37,402</b>	Increase in Foreign currency translation adjustments 26,572
Total liabilities and net assets	490,517	538,542	530,055	459,427	451,395	499,966	<b>524,231</b>	<b>24,265</b>	
Interest-bearing debts	136,490	147,806	157,474	137,109	140,769	143,035 <sup>*3</sup>	<b>132,760<sup>*3</sup></b>	<b>(10,275)</b>	Effect of FX fluctuations 1,358 Difference of principal (11,633)
Net interest-bearing debts	97,406	105,714	116,333	97,515	96,981	95,933 <sup>*3</sup>	<b>77,791<sup>*3</sup></b>	<b>(18,142)</b>	Effect of FX fluctuations (1,527) Difference of principal (16,615)

\*3 Excluding 7.7 billion yen convertible bonds which were repurchased in June, 2016 and will be cancelled within this fiscal year.



**Consolidated Statements of Income**

(Millions of yen)	Year ended Mar. '16					Year ending Mar. '17			Change 3Q - 3Q	Remarks
	1Q (Apr. '15 - Jun. '15)	2Q (Jul. '15 - Sep. '15)	3Q (Oct. '15 - Dec. '15)	4Q (Jan. '16 - Mar. '16)	Full Year (Apr. '15 - Mar. '16)	1Q (Apr. '16 - Jun. '16)	2Q (Jul. '16 - Sep. '16)	3Q (Oct. '16 - Dec. '16)		
<b>Net sales</b>	127,391	168,162	178,661	135,599	609,814	120,288	154,844	<b>167,375</b>	<b>(11,286)</b>	Decrease in LED backlights, motors and rod-ends & fasteners
Cost of sales	97,918	134,948	144,811	108,992	486,671	95,922	124,494	<b>133,827</b>	<b>(10,984)</b>	
Gross profit	29,472	33,214	33,849	26,607	123,143	24,366	30,350	<b>33,548</b>	<b>(301)</b>	Increase in ball bearings, LED backlights Decrease in pivot assemblies
Gross profit margin	23.1%	19.8%	18.9%	19.6%	20.2%	20.3%	19.6%	<b>20.0%</b>	<b>1.1%</b>	
SG&A expenses	16,960	18,309	18,365	18,070	71,704	17,394	18,726	<b>17,427</b>	<b>(938)</b>	
SG&A % sales ratio	13.3%	10.9%	10.3%	13.3%	11.8%	14.5%	12.1%	<b>10.4%</b>	<b>0.1%</b>	
<b>Operating income</b>	12,512	14,905	15,484	8,536	51,438	6,971	11,623	<b>16,120</b>	<b>636</b>	
Operating income margin	9.8%	8.9%	8.7%	6.3%	8.4%	5.8%	7.5%	<b>9.6%</b>	<b>0.9%</b>	
Other income (expenses)	360	(4,450)	(364)	(322)	(4,777)	284	36	<b>(264)</b>	<b>100</b>	
Net interest income (expenses)	(97)	(103)	(124)	(137)	(461)	(38)	(106)	<b>(39)</b>	<b>85</b>	
Others	457	(4,348)	(240)	(183)	(4,315)	321	142	<b>(225)</b>	<b>15</b>	
<b>Ordinary income</b>	12,872	10,453	15,120	8,215	46,661	7,255	11,659	<b>15,857</b>	<b>737</b>	
Net extraordinary income (loss)	185	(270)	(273)	659	301	(111)	(330)	<b>(1,121)</b>	<b>(848)</b>	Refer to breakdown below
Income before income taxes	13,058	10,183	14,847	8,874	46,963	7,144	11,329	<b>14,735</b>	<b>(112)</b>	
Total income taxes	2,911	2,303	2,913	2,234	10,363	3,789	1,902	<b>2,471</b>	<b>(442)</b>	
Current income taxes (including enterprise tax)	2,246	4,622	2,813	3,073	12,757	1,629	3,276	<b>1,702</b>	<b>(1,111)</b>	
Income taxes for prior periods	-	-	-	-	-	2,043	(740)	<b>10</b>	<b>10</b>	
Deferred income taxes	664	(2,318)	99	(839)	(2,393)	117	(632)	<b>758</b>	<b>659</b>	
Net income (loss) attributable to non-controlling interests	88	178	108	(162)	212	178	(141)	<b>96</b>	<b>(12)</b>	
<b>Income attributable to owners of the parent</b>	10,058	7,700	11,825	6,802	36,386	3,176	9,568	<b>12,167</b>	<b>342</b>	

**Breakdown for Extraordinary Income and Loss**

(Millions of yen)	Year ending Mar. '17			Remarks
	1Q (Apr. '16 - Jun. '16)	2Q (Jul. '16 - Sep. '16)	3Q (Oct. '16 - Dec. '16)	
Extraordinary gain	18	83	247	
Gain on sales of fixed assets	18	17	38	
Gain on sales of affiliates	-	66	209	
Extraordinary loss	129	413	1,368	
Loss on sales of fixed assets	86	65	2	
Loss on disposal of fixed assets	9	19	17	
Loss on liquidation of affiliates	-	266	-	
Loss on sales of stocks of subsidiaries and affiliates	-	-	2	
Business restructuring losses	9	0	(0)	
Loss for after-care of products	12	-	-	
Settlement loss	-	-	1,096	
Provision for environmental remediation expenses	12	60	250	
Net extraordinary income (loss)	(111)	(330)	(1,121)	

**Consolidated Statements of Cash Flows**

(Millions of yen)	Year ended Mar. '16					Year ending Mar. '17			Change 3Q - 3Q
	1Q (Apr. '15 - Jun. '15)	2Q (Jul. '15 - Sep. '15)	3Q (Oct. '15 - Dec. '15)	4Q (Jan. '16 - Mar. '16)	Full Year (Apr. '15 - Mar. '16)	1Q (Apr. '16 - Jun. '16)	2Q (Jul. '16 - Sep. '16)	3Q (Oct. '16 - Dec. '16)	
Cash flows from operating activities	10,606	2,607	3,483	26,884	43,582	17,899	7,268	<b>28,256</b>	<b>24,773</b>
Income (loss) before income taxes	13,058	10,183	14,847	8,874	46,963	7,144	11,329	<b>14,735</b>	<b>(112)</b>
Depreciation and amortization	7,494	8,937	9,586	8,769	34,787	7,374	6,869	<b>6,628</b>	<b>(2,958)</b>
Amortization of consolidation adjustments	214	247	255	252	969	248	254	<b>245</b>	<b>(10)</b>
(Gain) loss on sales and disposal of fixed assets	47	13	13	26	100	77	67	<b>(18)</b>	<b>(31)</b>
(Increase) decrease in notes and accounts receivable	4,391	(35,436)	16,179	26,041	11,176	(4,679)	(43,365)	<b>12,943</b>	<b>(3,236)</b>
Decrease (increase) in inventories	(1,709)	(29,755)	(8,094)	18,440	(21,119)	8,415	(10,637)	<b>8,936</b>	<b>17,030</b>
Increase (decrease) in notes and accounts payable	(6,523)	43,604	(20,591)	(35,508)	(19,019)	3,780	43,089	<b>(11,935)</b>	<b>8,656</b>
Income tax paid / refund (paid)	(3,194)	(3,673)	(4,867)	(3,808)	(15,541)	(2,152)	(4,883)	<b>(2,986)</b>	<b>1,881</b>
Others	(3,168)	8,483	(3,846)	3,797	5,266	(2,308)	4,540	<b>(295)</b>	<b>3,551</b>
Cash flows from investing activities	(13,465)	(13,685)	(9,362)	(8,129)	(44,642)	(19,977)	(5,317)	<b>(14,311)</b>	<b>(4,949)</b>
Purchase of tangible fixed assets	(12,714)	(11,187)	(8,417)	(7,816)	(40,136)	(5,504)	(5,327)	<b>(9,401)</b>	<b>(984)</b>
Proceeds from sales of tangible fixed assets	72	199	207	185	664	344	667	<b>301</b>	<b>94</b>
Purchase of intangible assets	(309)	(164)	(1,500)	(268)	(2,243)	(412)	(595)	<b>(465)</b>	<b>1,035</b>
Purchase of investments in subsidiaries resulting in change in scope of consolidation	-	(257)	-	-	(257)	-	(1,032)	-	-
Purchase of securities	-	-	-	-	-	(13,896)	-	-	-
Others	(513)	(2,275)	348	(232)	(2,670)	(529)	971	<b>(4,747)</b>	<b>(5,095)</b>
Cash flows from financing activities	(4,151)	13,119	6,001	(19,169)	(4,200)	9,250	3,158	<b>(13,984)</b>	<b>(19,985)</b>
Increase (decrease) in loans and debts	(1,938)	12,917	9,533	(19,300)	1,212	12,908	2,891	<b>(11,625)</b>	<b>(21,158)</b>
Purchase of treasury stock	(0)	(4)	(3)	(0)	(8)	(0)	(0)	<b>(0)</b>	<b>3</b>
Proceeds from disposal of treasury stock	79	236	233	151	700	128	323	<b>292</b>	<b>59</b>
Cash dividends paid	(2,243)	-	(3,740)	-	(5,983)	(3,743)	-	<b>(2,624)</b>	<b>1,116</b>
Others	(49)	(29)	(21)	(18)	(119)	(40)	(55)	<b>(25)</b>	<b>(4)</b>
Effect of exchange rate changes on cash and cash equivalents	174	(573)	(454)	(883)	(1,735)	(2,280)	(892)	<b>1,795</b>	<b>2,249</b>
Net increase (decrease) in cash and cash equivalents	(6,835)	1,468	(332)	(1,297)	(6,996)	4,871	4,215	<b>1,756</b>	<b>2,088</b>
Cash and cash equivalents at beginning of period	36,137	29,302	30,771	30,438	36,137	29,141	34,013	<b>38,229</b>	<b>7,458</b>
Cash and cash equivalents at end of period	29,302	30,771	30,438	29,141	29,141	34,013	38,229	<b>39,985</b>	<b>9,547</b>

Consolidated Sales and Income and Performance by Business Segment  
Quarterly

(Millions of yen)	FY ended Mar. '13				FY ended Mar. '14				FY ended Mar. '15 *				FY ended Mar. '16				FY ending Mar. '17		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q
Machined components	29,966	26,977	26,137	30,490	34,092	34,597	34,795	36,547	36,602	37,085	40,185	41,911	40,974	42,272	40,766	39,797	39,207	37,259	<b>38,523</b>
Electronic devices and components	38,434	43,275	45,326	40,874	50,982	60,646	62,073	56,812	62,892	79,899	105,173	96,759	86,311	125,753	137,750	95,653	80,911	117,442	<b>128,653</b>
Other	220	227	240	236	242	238	267	248	36	41	44	44	105	137	144	148	169	142	<b>198</b>
Adjustment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total sales</b>	<b>68,621</b>	<b>70,480</b>	<b>71,705</b>	<b>71,601</b>	<b>85,317</b>	<b>95,482</b>	<b>97,135</b>	<b>93,608</b>	<b>99,531</b>	<b>117,025</b>	<b>145,403</b>	<b>138,715</b>	<b>127,391</b>	<b>168,162</b>	<b>178,661</b>	<b>135,599</b>	<b>120,288</b>	<b>154,844</b>	<b>167,375</b>
Machined components	7,463	7,008	5,745	5,242	6,889	8,537	8,622	9,500	9,554	9,776	10,088	10,303	9,956	10,218	10,605	10,073	10,401	9,123	<b>9,509</b>
Operating margin	24.9%	26.0%	22.0%	17.2%	20.2%	24.7%	24.8%	26.0%	26.1%	26.4%	25.1%	24.6%	24.3%	24.2%	26.0%	25.3%	26.5%	24.5%	<b>24.7%</b>
Electronic devices and components	(447)	130	210	(2,346)	(327)	3,420	4,235	2,252	3,238	7,195	11,723	8,590	5,608	6,740	7,618	2,368	432	6,420	<b>9,439</b>
Operating margin	(1.2%)	0.3%	0.5%	(5.7%)	(0.6%)	5.6%	6.8%	4.0%	5.1%	9.0%	11.1%	8.9%	6.5%	5.4%	5.5%	2.5%	0.5%	5.5%	<b>7.3%</b>
Other	38	39	172	(83)	15	386	447	16	66	52	(17)	(129)	(41)	65	(59)	(89)	(16)	(36)	<b>(50)</b>
Operating margin	17.3%	17.2%	71.7%	(35.2%)	6.2%	162.2%	167.4%	6.5%	183.3%	126.8%	(38.6%)	(293.2%)	(39.0%)	47.4%	(41.0%)	(60.1%)	(9.5%)	(25.4%)	<b>(25.3%)</b>
Adjustment	(3,361)	(3,170)	(3,185)	(3,286)	(3,040)	(2,879)	(2,993)	(2,886)	(2,334)	(2,786)	(2,713)	(2,505)	(3,010)	(2,120)	(2,680)	(3,816)	(3,846)	(3,884)	<b>(2,778)</b>
Operating income (loss)	3,693	4,007	2,943	(474)	3,538	9,465	10,312	8,883	10,524	14,237	19,080	16,259	12,512	14,905	15,484	8,536	6,971	11,623	<b>16,120</b>
Operating margin	5.4%	5.7%	4.1%	(0.7%)	4.1%	9.9%	10.6%	9.5%	10.6%	12.2%	13.1%	11.7%	9.8%	8.9%	8.7%	6.3%	5.8%	7.5%	<b>9.6%</b>
Ordinary income (loss)	3,368	3,573	2,319	(1,587)	3,068	8,682	8,370	7,943	10,473	14,162	18,599	16,905	12,872	10,453	15,120	8,215	7,255	11,659	<b>15,857</b>
Net income attributable to owners of the parent	1,718	2,002	1,076	(2,992)	2,852	5,920	7,107	4,998	6,831	10,985	13,163	8,906	10,058	7,700	11,825	6,802	3,176	9,568	<b>12,167</b>

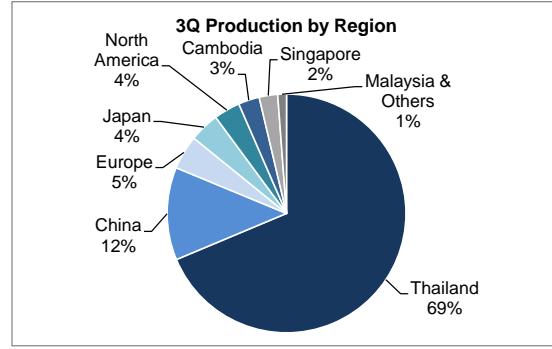
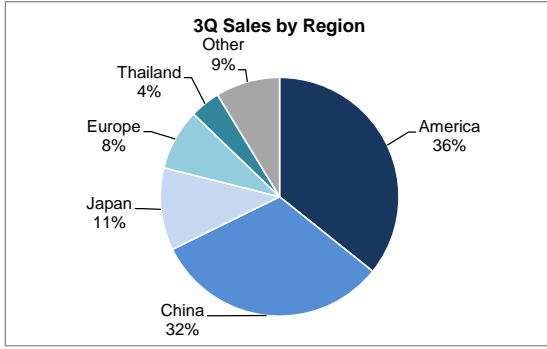
\* Due to some organizational changes, including incorporating its in-house manufacturing division into the Electronic devices and components manufacturing headquarters from FY 3/16, business segment classification is changed, and FY 3/15 numbers are also adjusted for comparison.

Semiannual

(Millions of yen)	FY ended Mar. '13			FY ended Mar. '14			FY ended Mar. '15 *1			FY ended Mar. '16			FY ending Mar. '17		
	1H	2H	Year	1H	2H	Year	1H	2H	Year	1H	2H	Year	1H	2H (E) *2	Year (E) *2
Machined components	56,944	56,628	113,573	68,690	71,342	140,032	73,687	82,097	155,785	83,247	80,564	163,811	<b>76,467</b>	<b>79,933</b>	<b>156,400</b>
Electronic devices and components	81,709	86,201	167,911	111,628	118,886	230,514	142,792	201,932	344,724	212,064	233,403	445,467	<b>198,354</b>	<b>238,546</b>	<b>436,900</b>
Mitsumi business	-	-	-	-	-	-	-	-	-	-	-	-	-	<b>36,000</b>	<b>36,000</b>
Other	447	477	924	480	516	996	77	88	166	242	294	536	<b>311</b>	<b>389</b>	<b>700</b>
Adjustment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total sales</b>	<b>139,101</b>	<b>143,308</b>	<b>282,409</b>	<b>180,799</b>	<b>190,744</b>	<b>371,543</b>	<b>216,557</b>	<b>284,119</b>	<b>500,676</b>	<b>295,554</b>	<b>314,260</b>	<b>609,814</b>	<b>275,133</b>	<b>354,867</b>	<b>630,000</b>
Machined components	14,471	10,988	25,459	15,427	18,123	33,550	19,330	20,392	39,722	20,175	20,679	40,854	<b>19,525</b>	<b>19,675</b>	<b>39,200</b>
Operating margin	25.4%	19.4%	22.4%	22.5%	25.4%	24.0%	26.2%	24.8%	25.5%	24.2%	25.7%	24.9%	<b>25.5%</b>	<b>24.6%</b>	<b>25.1%</b>
Electronic devices and components	(317)	(2,135)	(2,452)	3,093	6,488	9,581	10,434	20,313	30,747	12,349	9,987	22,336	<b>6,852</b>	<b>14,148</b>	<b>21,000</b>
Operating margin	(0.4%)	(2.5%)	(1.5%)	2.8%	5.5%	4.2%	7.3%	10.1%	8.9%	5.8%	4.3%	5.0%	<b>3.5%</b>	<b>5.9%</b>	<b>4.8%</b>
Mitsumi business	-	-	-	-	-	-	-	-	-	-	-	-	-	<b>2,000</b>	<b>2,000</b>
Operating margin	-	-	-	-	-	-	-	-	-	-	-	-	-	<b>5.6%</b>	<b>5.6%</b>
Other	78	89	167	402	464	866	118	(146)	(28)	24	(148)	(124)	<b>(53)</b>	<b>(147)</b>	<b>(200)</b>
Operating margin	17.4%	18.7%	18.1%	83.8%	89.9%	86.9%	153.2%	(165.9%)	(16.9%)	9.9%	(50.3%)	(23.1%)	<b>(17.0%)</b>	<b>(37.8%)</b>	<b>(28.6%)</b>
Adjustment	(6,532)	(6,472)	(13,004)	(5,919)	(5,880)	(11,799)	(5,121)	(5,218)	(10,340)	(5,130)	(6,497)	(11,627)	<b>(7,730)</b>	<b>(6,270)</b>	<b>(14,000)</b>
Operating income	7,700	2,469	10,169	13,003	19,196	32,199	24,761	35,340	60,101	27,417	24,021	51,438	<b>18,594</b>	<b>29,406</b>	<b>48,000</b>
Operating margin	5.5%	1.7%	3.6%	7.2%	10.1%	8.7%	11.4%	12.4%	12.0%	9.3%	7.6%	8.4%	<b>6.8%</b>	<b>8.3%</b>	<b>7.6%</b>
Ordinary income	6,942	731	7,673	11,751	16,314	28,065	24,635	35,505	60,140	23,326	23,335	46,661	<b>18,915</b>	<b>28,085</b>	<b>47,000</b>
Net income attributable to owners of the parent	3,720	(1,916)	1,804	8,772	12,106	20,878	17,817	22,070	39,887	17,758	18,628	36,386	<b>12,745</b>	<b>25,255</b>	<b>38,000</b>

\*1 Due to some organizational changes, including incorporating its in-house manufacturing division into the Electronic devices and components manufacturing headquarters from FY 3/16, business segment classification is changed, and FY 3/15 numbers are also adjusted for comparison.

\*2 Forecasts for full year was revised on February 13, 2017. We are planning to consolidate MITSUMI ELECTRIC from January 27, 2017.



**Consolidated Sales by Region**

(Millions of yen)	FY ended Mar. '12	FY ended Mar. '13	FY ended Mar. '14	FY ended Mar. '15	FY ended Mar. '16					FY ending Mar. '17		
					1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q
China	61,307	81,999	119,828	164,641	39,903	54,412	46,521	43,235	184,073	41,683	55,101	<b>53,543</b>
Japan	58,994	56,853	69,797	108,039	28,774	18,680	15,560	17,063	80,078	17,201	18,095	<b>18,714</b>
Thailand	33,546	36,413	48,047	70,735	16,714	15,972	14,343	11,210	58,240	7,081	6,734	<b>6,865</b>
America	24,848	28,542	37,013	42,528	12,212	44,783	68,792	31,459	157,248	22,405	45,578	<b>59,826</b>
Europe	26,499	28,688	40,258	47,221	14,472	15,687	15,276	16,190	61,626	15,663	14,333	<b>13,857</b>
Other	46,161	49,912	56,597	67,509	15,314	18,626	18,165	16,440	68,547	16,252	15,002	<b>14,566</b>
<b>Total</b>	<b>251,358</b>	<b>282,409</b>	<b>371,543</b>	<b>500,676</b>	<b>127,391</b>	<b>168,162</b>	<b>178,661</b>	<b>135,599</b>	<b>609,814</b>	<b>120,288</b>	<b>154,844</b>	<b>167,375</b>

**Production by Region**

(Millions of yen)	FY ended Mar. '12	FY ended Mar. '13	FY ended Mar. '14	FY ended Mar. '15	FY ended Mar. '16					FY ending Mar. '17		
					1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q
Japan	22,402	22,922	26,741	29,430	7,578	7,400	7,004	7,227	29,209	6,815	6,752	<b>6,751</b>
Asia (excluding Japan)	197,287	226,843	302,371	427,248	106,094	146,936	156,466	111,684	521,181	98,120	134,319	<b>146,923</b>
Thailand	130,111	139,759	193,038	264,502	56,671	104,527	120,041	76,663	357,903	65,984	100,613	<b>114,958</b>
Cambodia	388	3,264	16,084	41,288	14,581	12,748	7,913	5,713	40,955	5,174	4,813	<b>4,771</b>
Singapore	10,452	10,660	13,713	15,647	4,493	4,437	4,206	3,813	16,949	2,599	3,969	<b>4,192</b>
China	53,234	69,737	75,722	101,086	28,887	23,552	22,916	23,929	99,284	22,105	22,806	<b>21,026</b>
Malaysia & Others *	3,102	3,423	3,814	4,725	1,462	1,672	1,390	1,566	6,090	2,258	2,118	<b>1,976</b>
North America	22,763	23,769	28,521	27,305	7,249	7,090	6,454	7,497	28,290	6,763	6,205	<b>5,975</b>
Europe	8,906	8,875	13,910	16,693	6,470	6,736	8,737	9,191	31,134	8,590	7,568	<b>7,726</b>
<b>Total</b>	<b>251,358</b>	<b>282,409</b>	<b>371,543</b>	<b>500,676</b>	<b>127,391</b>	<b>168,162</b>	<b>178,661</b>	<b>135,599</b>	<b>609,814</b>	<b>120,288</b>	<b>154,844</b>	<b>167,375</b>

\* From FY 3/17, other regions are added to Malaysia.

**Exchange Rates**

(Yen)		FY ended Mar. '12	FY ended Mar. '13	FY ended Mar. '14	FY ended Mar. '15	FY ended Mar. '16					FY ending Mar. '17				
						1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	Assumption for 4Q	Assumption for Full Year *
US\$	PL	79.07	82.33	99.76	109.19	120.97	122.56	121.23	118.37	120.78	111.12	103.50	<b>106.13</b>	<b>110.00</b>	<b>107.69</b>
	BS	82.19	94.05	102.92	120.17	122.45	119.96	120.61	112.68	112.68	102.91	101.12	<b>116.49</b>	<b>110.00</b>	<b>110.00</b>
Euro	PL	110.20	106.48	133.38	139.38	132.74	136.35	132.56	129.35	132.75	125.16	115.00	<b>116.04</b>	<b>120.00</b>	<b>119.05</b>
	BS	109.80	120.73	141.65	130.32	137.23	134.97	131.77	127.70	127.70	114.39	113.36	<b>122.70</b>	<b>120.00</b>	<b>120.00</b>
Thai Baht	PL	2.59	2.67	3.18	3.37	3.66	3.51	3.37	3.30	3.46	3.14	2.97	<b>3.02</b>	<b>3.14</b>	<b>3.07</b>
	BS	2.67	3.20	3.17	3.70	3.62	3.29	3.34	3.19	3.19	2.93	2.91	<b>3.24</b>	<b>3.14</b>	<b>3.14</b>
RMB	PL	12.33	13.08	16.28	17.60	19.49	19.55	19.02	18.06	19.03	17.03	15.52	<b>15.62</b>	<b>16.20</b>	<b>16.09</b>
	BS	13.03	15.14	16.55	19.34	19.72	18.85	18.56	17.40	17.40	15.47	15.16	<b>16.74</b>	<b>16.20</b>	<b>16.20</b>

\* Assumption for Full Year was revised on February 13, 2017.

**Capital Expenditure, Depreciation and Amortization, R&D Costs**

(Millions of yen)	FY ended Mar. '12	FY ended Mar. '13	FY ended Mar. '14	FY ended Mar. '15	FY ended Mar. '16					FY ending Mar. '17			Forecasts for FY ending Mar. '17*
					1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	
Capital expenditure	27,306	43,687	20,679	37,557	13,787	13,182	9,258	7,649	43,878	5,506	6,737	10,064	31,000
Depreciation and amortization	19,588	20,800	23,740	28,775	7,494	8,937	9,586	8,769	34,787	7,374	6,869	6,628	28,000
Research and development costs	7,490	7,743	8,561	8,972	2,284	2,273	2,501	2,622	9,680	2,675	2,618	2,547	12,700

\* Forecasts for full year was revised on February 13, 2017. We are planning to consolidate MITSUMI ELECTRIC from January 27, 2017.

**Long Term Data**

(Millions of yen)	FY ended Mar. '12	FY ended Mar. '13	FY ended Mar. '14	FY ended Mar. '15	FY ended Mar. '16					FY ending Mar. '17		
					1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q
Cash flows from operating activities	20,233	22,990	49,173	59,864	10,606	2,607	3,483	26,884	43,582	17,899	7,268	28,256
Cash flows from investing activities	(29,018)	(37,813)	(24,957)	(35,326)	(13,465)	(13,685)	(9,362)	(8,129)	(44,642)	(19,997)	(5,317)	(14,311)
Cash flows from financing activities	4,761	17,409	(25,233)	(19,627)	(4,151)	13,119	6,001	(19,169)	(4,200)	9,250	3,158	(13,984)
Total Liabilities and net assets	306,772	362,805	381,278	490,043	490,517	538,542	530,055	459,427	459,427	451,395	499,966	524,231
Total net assets	109,777	137,858	163,463	233,679	243,210	236,764	245,390	237,973	237,973	215,178	220,426	257,828
Interest-bearing debts	142,543	170,411	148,498	138,461	136,490	147,806	157,474	137,109	137,109	140,769	143,035 <sup>*1</sup>	132,760 <sup>*1</sup>
Net interest-bearing debts	114,213	136,229	109,883	93,134	97,406	105,714	116,333	97,515	97,515	96,981	95,933 <sup>*1</sup>	77,791 <sup>*1</sup>
D/E ratio	1.3	1.2	0.9	0.6	0.6	0.6	0.6	0.6	0.6	0.7	0.6	0.5
Net D/E ratio	1.0	1.0	0.7	0.4	0.4	0.4	0.5	0.4	0.4	0.5	0.4	0.3
Interest expense	2,320	2,651	2,138	1,504	323	245	304	294	1,168	212	209	202
ROE	5.5%	1.5%	14.4%	20.8%	-	-	-	-	15.9%	-	-	-
ROA (based on net income)	2.0%	0.5%	5.6%	9.2%	-	-	-	-	7.7%	-	-	-

\*1 Excluding 7.7 billion yen convertible bonds which were repurchased in June, 2016 and will be cancelled within this fiscal year.

**Per Share Data**

(Yen, Shares)	FY ended Mar. '12	FY ended Mar. '13	FY ended Mar. '14	FY ended Mar. '15	FY ended Mar. '16					FY ending Mar. '17			Forecasts for FY ending Mar. '17*2
					1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	
Net income per share (EPS)	15.6	4.8	55.9	106.7	26.9	20.6	31.6	18.2	97.3	8.5	25.5	32.4	99.1
Fully diluted net income per share	15.5	4.7	53.1	101.3	25.5	19.6	30.0	17.3	92.4	8.1	24.9	31.9	-
Interim dividends	3.0	3.0	3.0	6.0	-	10.0	-	-	10.0	-	7.0	-	7.0
Year-end dividends	4.0	4.0	5.0	6.0	-	-	-	10.0	10.0	-	-	-	7.0
BPS	288.7	351.7	422.6	604.8	630.1	611.9	635.7	616.4	616.4	555.7	571.7	670.2	-
Total weighted average number of shares outstanding*1	379,013,837	373,699,462	373,225,855	373,727,342	373,912,996	374,024,509	374,139,930	374,347,645	374,106,139	374,493,349	374,940,946	375,130,052	-
Number of shares outstanding at end of term*1	378,858,714	373,456,068	373,530,149	373,885,780	373,925,283	374,047,940	374,234,361	374,392,602	374,392,602	374,561,527	374,991,807	375,256,620	-

\*1 Number of outstanding shares : Total number of shares issued -Treasury stock

\*2 Forecasts for full year was revised on February 13, 2017. We are planning to consolidate MITSUMI ELECTRIC from January 27, 2017.

**Number of Group Employees**

(Persons)	FY ended Mar. '12	FY ended Mar. '13	FY ended Mar. '14	FY ended Mar. '15	FY ended Mar. '16				FY ending Mar. '17		
					1Q	2Q	3Q	4Q	1Q	2Q	3Q
Japan	3,368	3,425	3,401	3,493	3,608	3,603	3,604	3,600	3,730	3,713	3,700
Thailand	31,117	31,221	31,537	37,058	38,618	41,351	40,423	37,696	36,927	37,132	36,804
China	10,119	8,984	9,125	9,623	9,953	10,137	10,051	9,484	10,147	9,961	9,709
Cambodia	1,320	2,924	4,419	7,286	6,542	5,944	5,666	5,289	4,907	4,693	4,573
Other Asian Countries	2,507	3,576	2,990	2,973	2,909	2,883	2,919	2,835	2,775	2,637	2,647
Europe	1,057	1,114	1,254	1,807	1,809	1,859	1,875	1,904	2,062	2,081	2,112
America	1,918	2,083	2,042	1,727	1,660	1,641	1,674	1,672	1,684	1,841	1,848
Group	51,406	53,327	54,768	63,967	65,099	67,418	66,212	62,480	62,232	62,058	61,393