



# **Minebea Co., Ltd.**

**Fiscal Year Ended March 31, 2012**

**Supplementary Financial Data**

**(May 10, 2012)**

Any statements in this material which are not an historical fact are future projections made based on certain assumptions and our management's judgment drawn from currently available information.

Please note that actual performance may vary significantly from any particular projection, due to various factors.

Factors affecting our actual performance include: (i) changes in economic conditions surrounding us or demand trends; (ii) fluctuation of foreign exchange rates or interest rates; and (iii) our ability to continue R&D, manufacturing and marketing in a timely manner in the electronics business sector, where technological innovations are rapid and new products are launched continuously. However, this is not a complete list of the factors affecting actual performance.

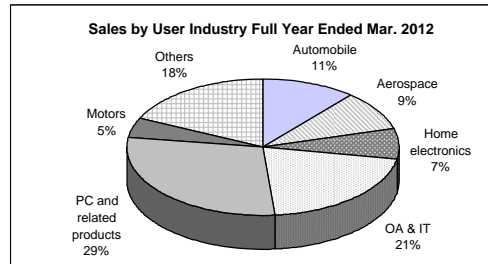
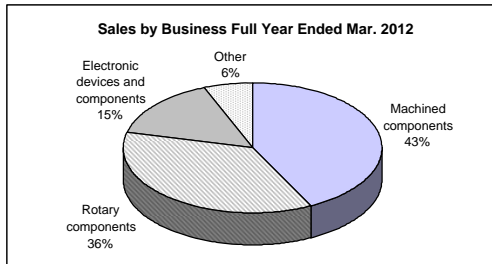
**Consolidated Balance Sheets**

**Assets**

(Millions of yen)	Year ended Mar. '11				Year ended Mar. '12				Change 4Q - 4Q	Remarks
	1Q (Jun. '10)	2Q (Sep. '10)	3Q (Dec. '10)	4Q (Mar. '11)	1Q (Jun. '11)	2Q (Sep. '11)	3Q (Dec. '11)	4Q (Mar. '12)		
Current assets	136,961	142,878	140,950	144,177	142,397	142,180	137,287	<b>157,787</b>	<b>+13,610</b>	
Cash and cash equivalents	24,672	26,282	23,919	29,590	24,299	23,451	23,022	<b>28,330</b>	<b>(1,260)</b>	— cf. P.4
Notes and accounts receivable	55,439	59,663	59,095	56,020	55,790	57,463	51,454	<b>58,794</b>	<b>+2,774</b>	
Inventories	39,343	41,726	42,675	43,995	44,271	45,256	46,480	<b>49,022</b>	<b>+5,027</b>	{ Increase to prepare for recovery in demand from the Thai Floods
Others	17,503	15,203	15,257	14,568	18,033	16,006	16,326	<b>21,635</b>	<b>+7,067</b>	— Accounts receivable- Thai flood insuranceance
Fixed assets	141,700	144,706	144,208	146,914	143,833	137,813	139,123	<b>148,920</b>	<b>+2,006</b>	{ Effect of FX fluctuations (1,368) Capital expenditure 27,306 Depreciation and amortization (19,588)
Tangible fixed assets	119,041	122,050	121,982	124,096	121,880	117,157	118,574	<b>127,039</b>	<b>+2,943</b>	
Intangible fixed assets	9,305	8,422	7,906	7,430	6,936	6,425	5,923	<b>5,479</b>	<b>(1,951)</b>	
Investment and other assets	13,354	14,233	14,319	15,387	15,016	14,230	14,626	<b>16,401</b>	<b>+1,014</b>	
Deferred charges	-	-	-	-	-	-	49	<b>65</b>	<b>+65</b>	
<b>Total assets</b>	<b>278,662</b>	<b>287,584</b>	<b>285,158</b>	<b>291,092</b>	<b>286,231</b>	<b>279,994</b>	<b>276,460</b>	<b>306,772</b>	<b>+15,680</b>	

**Liabilities and Net Assets**

(Millions of yen)	Year ended Mar. '11				Year ended Mar. '12				Change 4Q - 4Q	Remarks
	1Q (Jun. '10)	2Q (Sep. '10)	3Q (Dec. '10)	4Q (Mar. '11)	1Q (Jun. '11)	2Q (Sep. '11)	3Q (Dec. '11)	4Q (Mar. '12)		
Current liabilities	109,860	113,224	121,755	116,862	120,465	122,671	112,066	<b>115,713</b>	<b>(1,149)</b>	
Notes and accounts payable	20,473	22,236	20,421	18,630	20,224	20,532	18,078	<b>23,336</b>	<b>+4,706</b>	— Increase in production quantity
Short-term interest-bearing debts	64,836	65,844	80,526	76,369	76,142	78,850	72,728	<b>68,606</b> <sup>*1</sup>	<b>(7,763)</b>	*1 Short-term loans payable 53,449 Current portion of long-term loans payable 15,157
Others	24,547	25,139	20,805	21,859	24,097	23,285	21,256	<b>23,768</b>	<b>+1,909</b>	
Long-term liabilities	67,475	70,430	60,636	64,262	63,892	62,077	72,037	<b>81,281</b>	<b>+17,019</b>	
Long-term interest-bearing debts	59,712	62,858	52,725	56,843	56,710	55,302	65,169	<b>73,937</b> <sup>*2</sup>	<b>+17,094</b>	*2 Bonds 10,000 Convertible bond-type bonds with subscription rights to shares 7,700 Long-term loans payable 56,237
Others	7,759	7,570	7,909	7,417	7,180	6,773	6,866	<b>7,342</b>	<b>(75)</b>	
<b>Total liabilities</b>	<b>177,336</b>	<b>183,655</b>	<b>182,392</b>	<b>181,125</b>	<b>184,358</b>	<b>184,748</b>	<b>184,104</b>	<b>196,995</b>	<b>+15,870</b>	
<b>Total net assets</b>	<b>101,325</b>	<b>103,929</b>	<b>102,766</b>	<b>109,967</b>	<b>101,872</b>	<b>95,245</b>	<b>92,356</b>	<b>109,777</b>	<b>(190)</b>	{ Retained earnings 3,255 Minority interests in consolidated subsidiaries (1,665) Treasury Stock (1,502) Foreign currency translation adjustments (757)
<b>Total liabilities and net assets</b>	<b>278,662</b>	<b>287,584</b>	<b>285,158</b>	<b>291,092</b>	<b>286,231</b>	<b>279,994</b>	<b>276,460</b>	<b>306,772</b>	<b>+15,680</b>	
Interest-bearing debts	124,548	128,702	133,251	133,212	132,852	134,152	137,897	<b>142,543</b>	<b>+9,331</b>	{ Effect of FX fluctuations (118) Difference of principal 9,449
Net interest-bearing debts	99,876	102,420	109,332	103,622	108,553	110,701	114,875	<b>114,213</b>	<b>+10,591</b>	{ Effect of FX fluctuations (74) Difference of principal 10,665



**Consolidated Statements of Income**

(Millions of yen)	Year ended Mar. '11					Year ended Mar. '12					Change YR - YR	Remarks
	1Q (Apr. '10 - Jun. '10)	2Q (Jul. '10 - Sep. '10)	3Q (Oct. '10 - Dec. '10)	4Q (Jan. '11 - Mar. '11)	Full Year (Apr. '10 - Mar. '11)	1Q (Apr. '11 - Jun. '11)	2Q (Jul. '11 - Sep. '11)	3Q (Oct. '11 - Dec. '11)	4Q (Jan. '12 - Mar. '12)	Full Year (Apr. '11 - Mar. '12)		
<b>Net sales</b>	67,891	69,803	67,500	63,944	269,139	64,802	67,646	56,716	<b>62,193</b>	<b>251,358</b>	<b>(17,781)</b>	Increase in rod-ends/fasteners Decrease in information motors, keyboards, ball bearings and measuring components
Cost of sales	50,145	51,929	50,893	49,176	202,145	51,139	52,816	44,982	<b>49,566</b>	<b>198,505</b>	<b>(3,640)</b>	
Gross profit	17,745	17,874	16,606	14,767	66,994	13,662	14,829	11,733	<b>12,626</b>	<b>52,852</b>	<b>(14,142)</b>	Increase in rod-ends/fasteners Decrease in information motors, ball bearings, LED backlights and keyboards
Gross profit margin	26.1%	25.6%	24.6%	23.1%	24.9%	21.1%	21.9%	20.7%	<b>20.3%</b>	<b>21.0%</b>	<b>(3.9%)</b>	
SG&A expenses	11,720	11,527	11,008	10,573	44,830	11,359	11,080	10,882	<b>10,930</b>	<b>44,253</b>	<b>(577)</b>	
SG&A % sales ratio	17.3%	16.5%	16.3%	16.5%	16.7%	17.5%	16.4%	19.2%	<b>17.6%</b>	<b>17.6%</b>	<b>+0.9%</b>	
<b>Operating income (loss)</b>	6,024	6,346	5,597	4,194	22,163	2,303	3,749	850	<b>1,695</b>	<b>8,599</b>	<b>(13,564)</b>	
Operating income margin	8.9%	9.1%	8.3%	6.6%	8.2%	3.6%	5.5%	1.5%	<b>2.7%</b>	<b>3.4%</b>	<b>(4.8%)</b>	
Other income (expenses)	(424)	(411)	(481)	(483)	(1,799)	(432)	(587)	(527)	<b>(553)</b>	<b>(2,099)</b>	<b>(300)</b>	
Net interest income (expenses)	(311)	(399)	(355)	(381)	(1,444)	(372)	(407)	(443)	<b>(497)</b>	<b>(1,716)</b>	<b>(272)</b>	
Others	(115)	(12)	(125)	(102)	(354)	(62)	(180)	(84)	<b>(57)</b>	<b>(383)</b>	<b>(29)</b>	
<b>Ordinary income (loss)</b>	5,600	5,935	5,117	3,710	20,364	1,870	3,162	323	<b>1,142</b>	<b>6,499</b>	<b>(13,865)</b>	
Net extraordinary income (loss)	(8)	(425)	(375)	(900)	(1,708)	(53)	(20)	(3,074)	<b>2,199</b>	<b>(947)</b>	<b>+761</b>	
Income (loss) before income taxes	5,592	5,511	4,741	2,811	18,656	1,818	3,142	(2,750)	<b>3,341</b>	<b>5,551</b>	<b>(13,105)</b>	
Total income taxes	1,707	1,971	1,519	346	5,544	1,200	1,114	558	<b>(1,615)</b>	<b>1,258</b>	<b>(4,286)</b>	
Current (including enterprise tax)	893	1,300	872	1,514	4,580	805	1,134	(85)	<b>765</b>	<b>2,620</b>	<b>(1,960)</b>	
Adjustment of income taxes	814	671	647	(1,168)	964	394	(20)	643	<b>(2,381)</b>	<b>(1,362)</b>	<b>(2,326)</b>	
Minority interests	69	37	(109)	648	646	(51)	(72)	(253)	<b>(1,252)</b>	<b>(1,629)</b>	<b>(2,275)</b>	
<b>Net income (loss)</b>	3,815	3,502	3,331	1,816	12,465	668	2,100	(3,055)	<b>6,208</b>	<b>5,922</b>	<b>(6,543)</b>	

**Breakdown for Extraordinary Income and Loss**

(Millions of yen)	Year ended Mar. '12					Remarks
	1Q	2Q	3Q	4Q	Full Year	
Extraordinary income	5	20	99	<b>9,735</b>	<b>9,861</b>	Payout of Thai floods insurance
Gain on sales of fixed assets	5	20	70	<b>121</b>	<b>218</b>	
Gain on sales of investments in securities	-	-	28	-	<b>28</b>	
Insurance income	-	-	-	<b>9,614</b>	<b>9,614</b>	
Extraordinary loss	58	40	3,173	<b>7,536</b>	<b>10,808</b>	The loss by the change of policy of keyboard business and others
Loss on sales of fixed assets	5	7	10	<b>0</b>	<b>24</b>	
Loss on disposal of fixed assets	23	24	20	<b>13</b>	<b>82</b>	An amount of fixed costs when the factories were closed temporarily by Thai floods and losses on disposal of assets
Impairment loss	-	-	277	<b>13</b>	<b>290</b>	
Loss on disaster	-	-	1,976	<b>5,867</b>	<b>7,844</b>	
Loss on valuation of investment securities	-	-	-	<b>830</b>	<b>830</b>	
Loss for after-care of products	22	-	39	<b>29</b>	<b>90</b>	
Allowance for environmental remediation expenses	6	7	23	<b>4</b>	<b>42</b>	
Business restructuring losses	-	-	826	<b>776</b>	<b>1,602</b>	The loss by the change of policy of keyboard business and others
<b>Net extraordinary income (loss)</b>	(53)	(20)	(3,074)	<b>2,199</b>	<b>(947)</b>	

Consolidated Statements of Cash Flows

(Millions of yen)	Year ended Mar. '11					Year ended Mar. '12					Change YR - YR
	1Q (Apr. '10 - Jun. '10)	2Q (Jul. '10 - Sep. '10)	3Q (Oct. '10 - Dec. '10)	4Q (Jan. '11 - Mar. '11)	Full Year (Apr. '10 - Mar. '11)	1Q (Apr. '11 - Jun. '11)	2Q (Jul. '11 - Sep. '11)	3Q (Oct. '11 - Dec. '11)	4Q (Jan. '12 - Mar. '12)	Full Year (Apr. '11 - Mar. '12)	
Cash flows from operating activities	5,300	5,938	1,786	11,413	24,439	5,207	4,338	2,699	<b>7,988</b>	<b>20,233</b>	<b>(4,206)</b>
Income (loss) before income taxes	5,592	5,511	4,741	2,811	18,656	1,818	3,142	(2,750)	<b>3,341</b>	<b>5,551</b>	<b>(13,105)</b>
Depreciation and amortization	5,320	5,096	5,229	5,160	20,805	5,051	4,906	4,825	<b>4,805</b>	<b>19,588</b>	<b>(1,217)</b>
Amortization of consolidation adjustments	339	314	337	330	1,320	333	333	333	<b>333</b>	<b>1,332</b>	<b>+12</b>
(Gain) loss on sales and disposal of fixed assets	8	62	39	225	336	23	2	(29)	<b>(107)</b>	<b>(112)</b>	<b>(448)</b>
(Increase) decrease in notes and accounts receivable	(5,590)	(5,143)	(535)	4,128	(7,140)	(886)	(4,146)	6,304	<b>(4,922)</b>	<b>(3,651)</b>	<b>+3,489</b>
Decrease (increase) in inventories	(5,236)	(2,812)	(1,993)	(165)	(10,207)	(1,468)	(3,459)	(1,123)	<b>513</b>	<b>(5,538)</b>	<b>+4,669</b>
Increase (decrease) in notes and accounts payable	4,719	1,796	(1,545)	(2,063)	2,906	2,095	1,122	(2,530)	<b>4,241</b>	<b>4,928</b>	<b>+2,022</b>
Income tax paid / refund (paid)	(592)	(1,132)	(1,419)	(442)	(3,585)	(989)	(363)	(618)	<b>(887)</b>	<b>(2,860)</b>	<b>+725</b>
Others	741	2,240	(3,068)	1,427	1,340	(766)	2,801	(1,710)	<b>672</b>	<b>995</b>	<b>(345)</b>
Cash flows from investing activities	(6,134)	(8,976)	(7,522)	(5,999)	(28,631)	(7,465)	(6,256)	(7,394)	<b>(7,901)</b>	<b>(29,018)</b>	<b>(387)</b>
Purchase of tangible fixed assets	(5,589)	(7,549)	(7,416)	(5,962)	(26,517)	(6,567)	(5,965)	(5,969)	<b>(7,458)</b>	<b>(25,961)</b>	<b>+556</b>
Proceeds from sales of tangible fixed assets	110	428	112	302	953	100	61	84	<b>263</b>	<b>510</b>	<b>(443)</b>
Purchase of intangible fixed assets	(112)	(49)	(47)	(134)	(343)	(93)	(82)	(70)	<b>(136)</b>	<b>(382)</b>	<b>(39)</b>
Others	(543)	(1,806)	(169)	(205)	(2,724)	(907)	(270)	(1,440)	<b>(568)</b>	<b>(3,183)</b>	<b>(459)</b>
Cash flows from financing activities	84	4,577	3,738	(417)	7,984	(3,536)	2,043	2,475	<b>3,779</b>	<b>4,761</b>	<b>(3,223)</b>
Increase (decrease) in loans and debts	1,697	4,594	4,879	(356)	10,814	36	1,987	3,558	<b>3,797</b>	<b>9,377</b>	<b>(1,437)</b>
Purchase of treasury stock	(0)	(0)	(1)	(20)	(23)	(2,010)	(0)	(0)	<b>(0)</b>	<b>(2,011)</b>	<b>(1,988)</b>
Proceeds from disposal of treasury stock	52	116	125	71	365	69	150	141	<b>77</b>	<b>439</b>	<b>+74</b>
Cash dividends paid	(1,527)	-	(1,146)	-	(2,674)	(1,530)	-	(1,134)	-	<b>(2,665)</b>	<b>+9</b>
Others	(136)	(131)	(118)	(111)	(497)	(101)	(93)	(90)	<b>(94)</b>	<b>(379)</b>	<b>+118</b>
Effect of exchange rate changes on cash and cash equivalents	(1,008)	(241)	(388)	612	(1,025)	(270)	(848)	192	<b>694</b>	<b>(232)</b>	<b>+793</b>
Net increase (decrease) in cash and cash equivalents	(1,757)	1,299	(2,385)	5,610	2,766	(6,065)	(723)	(2,027)	<b>4,560</b>	<b>(4,255)</b>	<b>(7,021)</b>
Cash and cash equivalents at beginning of period	24,855	23,098	24,396	22,011	24,855	27,621	21,555	20,832	<b>18,804</b>	<b>27,621</b>	<b>+2,766</b>
Cash and cash equivalents at end of period	23,098	24,396	22,011	27,621	27,621	21,555	20,832	18,804	<b>23,365</b>	<b>23,365</b>	<b>(4,256)</b>

**Consolidated Sales and Income and Performance by Business Segment**  
**Quarterly**

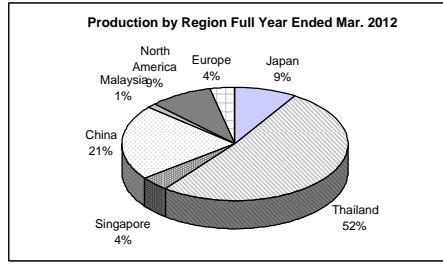
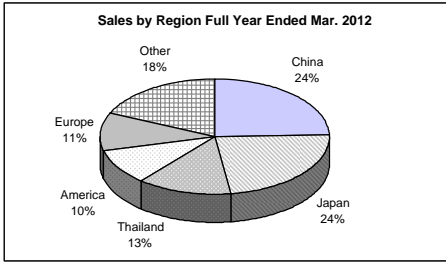
(Millions of yen)	FY ended Mar. '10				FY ended Mar. '11				FY ended Mar. '12			
	1Q *1	2Q *1	3Q *1	4Q *1	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Machined components	22,559	24,912	25,123	26,695	28,180	26,782	26,550	26,327	27,482	27,121	24,426	<b>28,008</b>
Rotary components	16,142	18,293	19,442	20,307	24,889	26,707	25,275	24,266	24,347	25,633	19,267	<b>22,115</b>
Electronic devices and components	8,820	9,467	9,009	8,483	9,707	10,653	10,932	9,209	8,959	10,497	9,184	<b>9,245</b>
Other	4,314	4,757	5,141	4,975	5,114	5,660	4,741	4,140	4,013	4,393	3,837	<b>2,823</b>
Adjustment	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total sales</b>	<b>51,837</b>	<b>57,430</b>	<b>58,716</b>	<b>60,461</b>	<b>67,891</b>	<b>69,803</b>	<b>67,500</b>	<b>63,944</b>	<b>64,802</b>	<b>67,646</b>	<b>56,716</b>	<b>62,193</b>
Machined components	3,060	4,748	5,938	6,886	7,105	7,306	6,891	6,785	6,302	7,076	5,691	<b>6,542</b>
<i>Operating margin</i>	13.6%	19.1%	23.6%	25.8%	25.2%	27.3%	26.0%	25.8%	22.9%	26.1%	23.3%	<b>23.4%</b>
Rotary components	(1,867)	(716)	388	368	8	265	16	(515)	(878)	(538)	(1,602)	<b>(1,098)</b>
<i>Operating margin</i>	(11.6%)	(3.9%)	2.0%	1.8%	0.0%	1.0%	0.1%	(2.1%)	(3.6%)	(2.1%)	(8.3%)	<b>(5.0%)</b>
Electronic devices and components	1,706	1,541	1,162	973	1,497	1,308	921	432	(102)	140	(259)	<b>(737)</b>
<i>Operating margin</i>	19.3%	16.3%	12.9%	11.5%	15.4%	12.3%	8.4%	4.7%	(1.1%)	1.3%	(2.8%)	<b>(8.0%)</b>
Other	(603)	(179)	37	60	112	345	102	(63)	(59)	(96)	(80)	<b>(101)</b>
<i>Operating margin</i>	(14.0%)	(3.8%)	0.7%	1.2%	2.2%	6.1%	2.2%	(1.5%)	(1.5%)	(2.2%)	(2.1%)	<b>(3.6%)</b>
Adjustment	(2,901)	(2,673)	(3,078)	(2,793)	(2,699)	(2,878)	(2,334)	(2,445)	(2,957)	(2,832)	(2,896)	<b>(2,909)</b>
Operating income (loss)	(605)	2,720	4,449	5,494	6,024	6,346	5,597	4,194	2,303	3,749	850	<b>1,695</b>
<i>Operating margin</i>	(1.2%)	4.7%	7.6%	9.1%	8.9%	9.1%	8.3%	6.6%	3.6%	5.5%	1.5%	<b>2.7%</b>
Ordinary income (loss)	(1,101)	2,130	3,988	5,185	5,600	5,935	5,117	3,710	1,870	3,162	323	<b>1,142</b>
Net income (loss)	(1,680)	1,315	3,936	3,090	3,815	3,502	3,331	1,816	668	2,100	(3,055)	<b>6,208</b>

\*1 The quarterly segment results for the fiscal year ended March 2010 are unaudited.

**Consolidated Sales and Income and Performance by Business Segment**  
**Semiannual**

(Millions of yen)	FY ended Mar. '10	FY ended Mar. '11			FY ended Mar. '12			Forecasts of FY ending Mar. '13		
	Year*1	1H	2H	Year	1H	2H	Year	1H	2H	Year
Machined components	99,291	54,962	52,879	107,841	54,603	<b>52,434</b>	<b>107,037</b>	<b>57,300</b>	<b>58,700</b>	<b>116,000</b>
Rotary components	74,185	51,597	49,542	101,139	49,980	<b>41,383</b>	<b>91,363</b>	<b>59,900</b>	<b>66,100</b>	<b>126,000</b>
Electronic devices and components	35,780	20,360	20,142	40,502	19,457	<b>18,430</b>	<b>37,887</b>	<b>26,300</b>	<b>33,700</b>	<b>60,000</b>
Other	19,189	10,774	8,883	19,657	8,407	<b>6,661</b>	<b>15,068</b>	<b>4,600</b>	<b>5,400</b>	<b>10,000</b>
Adjustment	-	-	-	-	-	-	-	-	-	-
<b>Total sales</b>	<b>228,446</b>	<b>137,695</b>	<b>131,444</b>	<b>269,139</b>	<b>132,448</b>	<b>118,910</b>	<b>251,358</b>	<b>148,100</b>	<b>163,900</b>	<b>312,000</b>
Machined components	20,634	14,411	13,677	28,088	13,378	<b>12,233</b>	<b>25,611</b>	<b>13,800</b>	<b>14,200</b>	<b>28,000</b>
Operating margin	20.8%	26.2%	25.9%	26.0%	24.5%	<b>23.3%</b>	<b>23.9%</b>	<b>24.1%</b>	<b>24.2%</b>	<b>24.1%</b>
Rotary components	(1,826)	274	(498)	(224)	(1,417)	<b>(2,701)</b>	<b>(4,118)</b>	<b>20</b>	<b>2,280</b>	<b>2,300</b>
Operating margin	(2.5%)	0.5%	(1.0%)	(0.2%)	(2.8%)	<b>(6.5%)</b>	<b>(4.5%)</b>	<b>0.0%</b>	<b>3.4%</b>	<b>1.8%</b>
Electronic devices and components	5,384	2,805	1,355	4,160	38	<b>(997)</b>	<b>(959)</b>	<b>580</b>	<b>2,420</b>	<b>3,000</b>
Operating margin	15.0%	13.8%	6.7%	10.3%	0.2%	<b>(5.4%)</b>	<b>(2.5%)</b>	<b>2.2%</b>	<b>7.2%</b>	<b>5.0%</b>
Other	(684)	458	40	498	(156)	<b>(182)</b>	<b>(338)</b>	<b>0</b>	<b>0</b>	<b>0</b>
Operating margin	(3.6%)	4.3%	0.5%	2.5%	(1.9%)	<b>(2.7%)</b>	<b>(2.2%)</b>	-	-	-
Adjustment	(11,447)	(5,578)	(4,780)	(10,358)	(5,789)	<b>(5,806)</b>	<b>(11,595)</b>	<b>(5,000)</b>	<b>(5,000)</b>	<b>(10,000)</b>
Operating income (loss)	12,059	12,371	9,792	22,163	6,052	<b>2,547</b>	<b>8,599</b>	<b>9,400</b>	<b>13,900</b>	<b>23,300</b>
Operating margin	5.3%	9.0%	7.4%	8.2%	4.6%	<b>2.1%</b>	<b>3.4%</b>	<b>6.3%</b>	<b>8.5%</b>	<b>7.5%</b>
Ordinary income (loss)	10,203	11,536	8,828	20,364	5,032	<b>1,467</b>	<b>6,499</b>	<b>8,200</b>	<b>12,600</b>	<b>20,800</b>
Net income (loss)	6,662	7,317	5,148	12,465	2,769	<b>3,153</b>	<b>5,922</b>	<b>5,600</b>	<b>6,900</b>	<b>12,500</b>

\*1 The segment results for the fiscal year ended March 2010 are unaudited.



**Consolidated Sales by Region**

(Millions of yen)	FY ended Mar. '11					FY ended Mar. '12				
	1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year
China	18,545	18,682	18,237	16,077	71,542	16,003	17,059	13,783	14,459	61,307
Japan	15,980	17,011	15,651	14,664	63,308	14,160	15,745	14,333	14,753	58,994
Thailand	8,516	8,986	9,270	9,696	36,470	9,811	9,990	5,409	8,335	33,546
America	6,940	6,733	6,118	6,432	26,225	6,376	6,235	5,874	6,362	24,848
Europe	6,800	6,162	6,340	6,993	26,296	7,517	6,562	5,811	6,608	26,499
Other	11,107	12,227	11,880	10,080	45,297	10,931	12,051	11,504	11,673	46,161
<b>Total</b>	<b>67,891</b>	<b>69,803</b>	<b>67,500</b>	<b>63,944</b>	<b>269,139</b>	<b>64,802</b>	<b>67,646</b>	<b>56,716</b>	<b>62,193</b>	<b>251,358</b>

\*Following amendments in the Japanese Accounting Standards, we have changed our Consolidated Sales by Region as above starting the fiscal year ended March 31, 2011.

(Reference) Old Consolidated Sales by Region up to Fiscal Year ended March 31, 2010

(Millions of yen)	FY ended Mar. '07	FY ended Mar. '08	FY ended Mar. '09	FY ended Mar. '10
Japan	84,719	77,388	61,067	55,057
Asia (excluding Japan)	166,256	174,483	130,952	121,310
North America / Central and South America	44,927	43,138	33,629	26,874
Europe	35,119	39,420	30,514	25,204
<b>Total</b>	<b>331,022</b>	<b>334,431</b>	<b>256,163</b>	<b>228,446</b>

**Production by Region**

(Millions of yen)	FY ended Mar. '07	FY ended Mar. '08	FY ended Mar. '09	FY ended Mar. '10	FY ended Mar. '11					FY ended Mar. '12				
					1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year
Japan	28,180	28,052	24,392	18,364	4,867	5,498	5,356	5,264	20,985	4,987	5,782	5,696	5,937	22,402
Asia (excluding Japan)	267,682	269,093	197,608	180,349	53,942	57,219	55,321	49,678	216,160	50,298	54,341	44,020	48,628	197,287
Thailand	164,109	174,789	123,626	121,550	32,943	35,689	36,274	32,392	137,298	32,408	35,771	28,342	33,978	130,499
Singapore	19,079	16,606	10,592	10,184	2,823	2,772	2,852	2,476	10,923	2,626	2,592	2,612	2,622	10,452
China	77,801	70,927	58,917	43,976	16,815	17,601	15,288	14,065	63,769	14,439	15,119	12,239	11,437	53,234
Malaysia	6,693	6,771	4,473	4,639	1,361	1,157	907	745	4,170	825	859	827	591	3,102
North America	28,164	29,412	25,889	21,326	6,914	5,132	4,667	6,801	23,514	7,154	5,277	4,903	5,429	22,763
Europe	6,996	7,874	8,274	8,407	2,168	1,955	2,156	2,201	8,480	2,363	2,246	2,097	2,200	8,906
<b>Total</b>	<b>331,022</b>	<b>334,431</b>	<b>256,163</b>	<b>228,446</b>	<b>67,891</b>	<b>69,803</b>	<b>67,500</b>	<b>63,944</b>	<b>269,139</b>	<b>64,802</b>	<b>67,646</b>	<b>56,716</b>	<b>62,193</b>	<b>251,358</b>

**Exchange Rates**

(Yen)		FY ended Mar. '07	FY ended Mar. '08	FY ended Mar. '09	FY ended Mar. '10	FY ended Mar. '11					FY ended Mar. '12					Assumption for year ending Mar. '13
						1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year	
US\$	PL	116.91	115.29	100.83	93.04	92.81	86.58	82.99	81.78	86.04	82.04	78.44	77.51	78.27	79.07	77.00
	BS	118.05	100.19	98.23	93.04	88.48	83.82	81.49	83.15	83.15	80.73	76.65	77.74	82.19	82.19	77.00
Euro	PL	149.75	162.18	145.65	131.10	120.53	109.31	112.50	110.55	113.22	118.54	112.98	105.99	103.28	110.20	103.00
	BS	157.33	158.19	129.84	124.92	107.81	114.24	107.90	117.57	117.57	116.84	104.11	100.71	109.80	109.80	103.00
Thai Baht	PL	3.18	3.70	2.98	2.74	2.86	2.70	2.75	2.67	2.75	2.72	2.59	2.50	2.53	2.59	2.50
	BS	3.67	3.18	2.76	2.87	2.72	2.76	2.70	2.75	2.75	2.62	2.46	2.45	2.67	2.67	2.50
RMB	PL	14.77	15.40	14.64	13.61	13.60	12.73	12.40	12.39	12.78	12.57	12.18	12.16	12.39	12.33	12.20
	BS	15.24	14.16	14.34	13.65	13.01	12.49	12.28	12.65	12.65	12.46	11.97	12.30	13.03	13.03	12.20

**Capex, Depreciation, R&D Costs**

(Millions of yen)	FY ended Mar. '07	FY ended Mar. '08	FY ended Mar. '09	FY ended Mar. '10	FY ended Mar. '11					FY ended Mar. '12					Forecasts for FY ending Mar. '13
					1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year	
Capital expenditure *1	16,969	24,888	20,182	11,081	5,821	8,450	8,430	4,634	27,335	7,206	5,909	6,303	<b>7,888</b>	<b>27,306</b>	<b>36,000</b>
Depreciation and amortization *2	24,648	26,442	23,987	21,140	5,320	5,096	5,229	5,160	20,805	5,051	4,906	4,825	<b>4,805</b>	<b>19,588</b>	<b>19,600</b>
Research and development costs	9,000	9,950	9,458	8,410	2,097	2,050	1,789	1,959	7,895	1,838	1,942	1,818	<b>1,892</b>	<b>7,490</b>	<b>8,000</b>

\*1: From FY ended March 2009, due to change in lease accounting, this includes new finance lease and intangible fixed asset investments as well as tangible fixed asset investments.

\*2: From FY ended March 2009, due to change in lease accounting, this includes depreciation on finance lease assets as well as tangible and intangible fixed assets.

**Long Term Data**

(Millions of yen)	FY ended Mar. '07	FY ended Mar. '08	FY ended Mar. '09	FY ended Mar. '10	FY ended Mar. '11					FY ended Mar. '12				
					1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year
Cash flows from operating activities	37,902	46,893	37,063	30,408	5,300	5,938	1,786	11,413	24,439	5,207	4,338	2,699	<b>7,988</b>	<b>20,233</b>
Cash flows from investing activities	(15,180)	(23,461)	(24,554)	(12,733)	(6,134)	(8,976)	(7,522)	(5,999)	(28,631)	(7,465)	(6,256)	(7,394)	<b>(7,901)</b>	<b>(29,018)</b>
Cash flows from financing activities	(25,683)	(20,604)	(6,974)	(20,118)	84	4,577	3,738	(417)	7,984	(3,536)	2,043	2,475	<b>3,779</b>	<b>4,761</b>
Total Liabilities and net assets	354,784	320,544	285,396	277,967	278,662	287,584	285,158	291,092	291,092	286,231	279,994	276,460	<b>306,772</b>	<b>306,772</b>
Total net assets	142,558	131,730	106,762	108,381	101,325	103,929	102,766	109,967	109,967	101,872	95,245	92,356	<b>109,777</b>	<b>109,777</b>
Interest-bearing debts	150,260	132,852	137,890	123,399	124,548	128,702	133,251	133,212	133,212	132,852	134,152	137,897	<b>142,543</b>	<b>142,543</b>
Net interest-bearing debts	128,529	109,571	109,995	96,892	99,876	102,420	109,332	103,622	103,622	108,553	110,701	114,875	<b>114,213</b>	<b>114,213</b>
D/E ratio	1.1	1.0	1.3	1.1	1.2	1.2	1.3	1.2	1.2	1.3	1.4	1.5	<b>1.3</b>	<b>1.3</b>
Net D/E ratio	0.9	0.8	1.0	0.9	1.0	1.0	1.1	0.9	0.9	1.1	1.2	1.2	<b>1.0</b>	<b>1.0</b>
Interest expense	5,224	4,402	2,645	1,897	433	451	471	476	1,832	536	587	592	<b>605</b>	<b>2,320</b>
ROE	9.9%	11.9%	2.1%	6.3%	-	-	-	-	11.6%	-	-	-	-	<b>5.5%</b>
ROA (based on net income)	3.7%	4.8%	0.8%	2.4%	-	-	-	-	4.4%	-	-	-	-	<b>2.0%</b>

**Per Share Data**

(Yen, Shares)	FY ended Mar. '07	FY ended Mar. '08	FY ended Mar. '09	FY ended Mar. '10	FY ended Mar. '11					FY ended Mar. '12					Forecasts for FY ending Mar. '13
					1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year	
Net income per share (EPS)	32.2	40.9	6.2	17.2	10.0	9.2	8.7	4.8	32.6	1.8	5.6	(8.1)	<b>16.4</b>	<b>15.6</b>	<b>33.0</b>
Fully diluted net income per share	-	-	-	-	-	-	-	-	-	-	-	-	-	<b>15.5</b>	-
Interim dividends	-	-	5.0	3.0	-	3.0	-	-	3.0	-	3.0	-	-	<b>3.0</b>	<b>3.0</b>
Year-end dividends	10.0	10.0	2.0	4.0	-	-	-	4.0	4.0	-	-	-	<b>4.0</b>	<b>4.0</b>	<b>4.0</b>
BPS	356.8	327.3	271.9	279.9	261.4	267.9	265.1	282.0	282.0	264.5	247.3	240.0	<b>288.7</b>	<b>288.7</b>	-
Total weighted average number of shares outstanding	399,037,098	399,013,925	394,853,473	387,296,335	382,005,339	382,236,318	382,419,675	382,616,535	382,318,700	380,755,623	378,103,919	378,416,752	<b>378,795,613</b>	<b>379,013,837</b>	-
Number of shares outstanding at end of term	399,027,535	399,002,750	388,979,693	381,943,161	382,037,697	382,288,062	382,541,900	382,644,492	382,644,492	377,799,899	378,174,710	378,633,148	<b>378,858,714</b>	<b>378,858,714</b>	-

\* Number of outstanding shares : Total number of shares issued -Treasury stock

**Number of Group Employees**

(Persons)	FY ended Mar. '07	FY ended Mar. '08	FY ended Mar. '09	FY ended Mar. '10	FY ended Mar. '11				FY ended Mar. '12			
					1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Japan	2,796	2,907	3,107	3,183	3,366	3,377	3,364	3,319	3,395	3,396	3,397	<b>3,368</b>
Thailand	27,363	27,347	25,145	29,336	31,253	31,991	31,835	31,011	30,720	31,050	30,933	<b>31,117</b>
china	11,323	13,443	11,159	10,329	14,887	15,828	15,179	13,550	13,270	12,536	11,615	<b>10,119</b>
Other Asian Countries	5,234	3,963	2,926	3,315	3,449	3,527	3,206	3,002	3,032	3,451	3,808	<b>3,827</b>
Europe	955	958	1,328	1,082	1,075	1,089	1,084	1,068	1,075	1,057	1,046	<b>1,057</b>
North and South America	1,892	1,931	1,979	1,846	1,842	1,821	1,859	1,877	1,918	1,908	1,950	<b>1,918</b>
Group	49,563	50,549	45,644	49,091	55,922	57,633	56,527	53,827	53,410	53,398	52,749	<b>51,406</b>