## Consolidated Financial Highlights

Years ended March 31

|  | Millions of yen |  | Percentage $\qquad$ change | Thousands of U.S. dollars $\qquad$ |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004/2003 | 2004 |
| Net sales | ¥268,574 | ¥272,202 | (1.3)\% | \$2,541,151 |
| Operating income | 18,104 | 19,352 | (6.4) | 171,302 |
| Net income (loss) | 6,019 | $(2,434)$ | - | 56,956 |
| Total shareholders' equity | 93,866 | 98,213 | (4.4) | 888,129 |
| Total assets | 314,915 | 320,069 | (1.6) | 2,979,616 |
| Return on shareholders' equity | 6.3\% | (2.3)\% |  |  |
|  |  | Yen | Percentage $\qquad$ | $\begin{aligned} & \text { U.S. dollars } \\ & (\text { Note }) \end{aligned}$ |
| Per Share Data: |  |  |  |  |
| Net income (loss) (basic) | ¥ 15.08 | $¥$ (6.10) | -\% | \$0.14 |
| Shareholders' equity | 235.21 | 246.08 | (4.4) | 2.23 |

Note: U.S. dollar amounts are translated from yen, for convenience only, at the rate of $¥ 105.69=$ US $\$ 1$, the approximate rate of exchange on March 31, 2004.


