

Supplementary Financial Data
for the Third Quarter of Fiscal Year ending March 31, 2018

1. Consolidated Results of Operations

(Millions of yen)	Fiscal year ended Mar. '17					Fiscal year ending Mar. '18			%Change	
	1Q	2Q	3Q	4Q *3	Full Year *3	1Q	2Q	3Q	Q/Q *1	Y/Y *2
Net sales	120,288	154,844	167,375	196,418	638,926	193,204	235,823	225,900	-4.2%	+35.0%
Operating income	6,971	11,623	16,120	14,300	49,015	17,062	24,889	22,437	-9.9%	+39.2%
Ordinary income	7,255	11,659	15,857	13,621	48,393	17,372	24,789	22,353	-9.8%	+41.0%
Income attributable to owners of the parent	3,176	9,568	12,167	16,233	41,146	14,181	20,095	17,278	-14.0%	+42.0%
Net income per share (yen)	8.48	25.52	32.44	39.65	107.33	33.49	47.72	41.22	-13.6%	+27.1%
Diluted net income per share (yen)	8.12	24.94	31.94	38.15	105.64	32.70	46.57	40.25	-13.6%	+26.0%

2. Consolidated Sales and Operating Income by Segments

(Millions of yen)	Fiscal year ended Mar. '17					Fiscal year ending Mar. '18			%Change	
	1Q	2Q	3Q	4Q *3	Full Year *3	1Q	2Q	3Q	Q/Q *1	Y/Y *2
Machined components	39,207	37,259	38,523	41,319	156,310	40,626	41,747	46,727	+11.9%	+21.3%
Electronic devices and components	80,911	117,442	128,653	114,607	441,615	104,362	133,090	112,311	-15.6%	-12.7%
Mitsumi Business	-	-	-	40,342	40,342	48,050	60,784	66,716	+9.8%	-
Other	169	142	198	147	658	164	201	144	-28.4%	-27.3%
Adjustment	-	-	-	-	-	-	-	-	-	-
Total sales	120,288	154,844	167,375	196,418	638,926	193,204	235,823	225,900	-4.2%	+35.0%
Machined components	10,401	9,123	9,509	10,112	39,147	10,398	10,824	11,039	+2.0%	+16.1%
Electronic devices and components	432	6,420	9,439	5,605	21,898	6,847	11,412	5,473	-52.0%	-42.0%
Mitsumi Business	-	-	-	2,315	2,315	3,800	6,551	9,783	+49.3%	-
Other	-16	-36	-50	-17	-120	-183	-1	39	-	-
Adjustment	-3,846	-3,884	-2,778	-3,715	-14,223	-3,801	-3,898	-3,898	-	-
Total operating income	6,971	11,623	16,120	14,300	49,015	17,062	24,889	22,437	-9.9%	+39.2%

3. Forecast for the Full Year for the Fiscal Year ending March 31, 2018

(Millions of yen)	Fiscal year ending Mar. '18			Fiscal year ended Mar. '17	%Change Y/Y Full Year	Forecast for the 4Q ending Mar. '18 *5
	Previous f'cast (A)	New f'cast (B) *5	New vs. previous (B/A)			
Net sales	810,000	850,000	+4.9%	638,926	+33.0%	195,073
Operating income	73,000	80,000	+9.6%	49,015	+63.2%	15,611
Ordinary income	72,000	79,500	+10.4%	48,393	+64.3%	14,985
Income attributable to owners of the parent	57,000	62,000	+8.8%	41,146	+50.7%	10,445
Net income per share (yen)	135.51	147.37	+8.8%	107.33	+37.3%	24.97

4. Forecast for the Consolidated Sales and Operating Income by Segments

(Millions of yen)	Fiscal year ending Mar. '18			Fiscal year ended Mar. '17	%Change Y/Y Full Year	Forecast for the 4Q ending Mar. '18 *5
	Previous f'cast (A)	New f'cast (B) *5	New vs. previous (B/A)			
Machined components	163,000	174,000	+6.7%	156,310	+11.3%	44,899
Electronic devices and components	418,000	448,000	+7.2%	441,615	+1.4%	98,236
Mitsumi Business	228,400	227,400	-0.4%	40,342	+463.7%	51,849
Other	600	600	-	658	-8.8%	90
Adjustment	-	-	-	-	-	-
Total sales	810,000	850,000	+4.9%	638,926	+33.0%	195,073
Machined components	42,500	43,700	+2.8%	39,147	+11.6%	11,437
Electronic devices and components	27,500	30,000	+9.1%	21,898	+37.0%	6,266
Mitsumi Business	20,000	23,200	+16.0%	2,315	+902.2%	3,065
Other	-400	-400	-	-120	-	-255
Adjustment	-16,600	-16,500	-	-14,223	-	-4,903
Total operating income	73,000	80,000	+9.6%	49,015	+63.2%	15,611

5. Capital Expenditure, Depreciation and Amortization, Research and Development Expenses

(Millions of yen)	Fiscal year ended Mar. '17					Fiscal year ending Mar. '18			Forecast for the FY ending Mar. '18 *4
	1Q	2Q	3Q	4Q *3	Full Year *3	1Q	2Q	3Q	
Capital expenditure	5,506	6,737	10,064	9,538	31,847	10,651	11,688	14,510	48,000
Depreciation and amortization	7,374	6,869	6,628	7,292	28,164	7,218	7,652	8,238	31,000
Research and development expenses	2,675	2,618	2,547	4,505	12,347	5,498	5,634	6,329	22,000

6. Exchange Rates

		Fiscal year ended Mar. '17					Fiscal year ending Mar. '18			Assumption for the FY ending Mar. '18 *6
		1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	
US\$	PL	111.12	103.50	106.13	114.29	108.76	111.48	110.92	112.65	111.26
	BS	102.91	101.12	116.49	112.19	112.19	112.00	112.73	113.00	110.00
EURO	PL	125.16	115.00	116.04	121.14	119.34	121.53	129.65	132.47	129.66
	BS	114.39	113.36	122.70	119.79	119.79	127.97	132.85	134.94	135.00
THAI BAHT	PL	3.14	2.97	3.02	3.24	3.09	3.24	3.31	3.41	3.37
	BS	2.93	2.91	3.24	3.26	3.26	3.29	3.38	3.45	3.50
RMB	PL	17.03	15.52	15.62	16.54	16.18	16.18	16.53	16.95	16.73
	BS	15.47	15.16	16.74	16.26	16.26	16.48	16.90	17.26	17.25

*1 3Q % change Q/Q: 3Q in comparison with 2Q.

*2 3Q % change Y/Y: 3Q in comparison with 3Q of the previous fiscal year.

*3 MITSUMI ELECTRIC CO., LTD. has been included in the scope of consolidation since January 27, 2017.

*4 Forecasts of capital expenditure and research and development expenses for the full year are unchanged from the announcement on November 8, 2017. Forecast of depreciation and amortization was revised on February 7, 2018.

*5 Forecasts for the 4Q and full year were revised on February 7, 2018.

*6 Assumption for the full year was revised on February 7, 2018.